

CRITERIA I : CURRICULAR ASPECTS

**1.1.2: THE INSTITUTION ADHERES TO THE ACADEMIC
CALENDAR INCLUDING FOR THE CONDUCT OF CIE**

Activity Calendar

Jagannath International Management School

Vasant Kunj, New Delhi-110070

(Affiliated to Guru Gobind Singh Indraprastha University, New Delhi)

Recognized u/s 2(f) by UGC & Accredited with 'A' Grade by NAAC

Participant of United Nations Global Compact, New York

ISO 9001:2015 Quality Certified

Department of Management Studies-Activity Calendar (August 2019 – December 2019)

Month	Sl. No.	Activities	Date of start of Activity	Date of Completion	Remarks
July 2019	1	Preparation of the new Semester for the classes to be started from 15 & 22 July 2019 (III & V Semester) respectively	12 July 2019	15 July 2019 (III Semester) 22 July 2019 (V Semester)	All Faculty
	2	Performance Appraisal	1 June 2019	15 July 2019	All Faculty
	3	Planning of Management Fest- Avtaran	10 July 2019	---	All Faculty
	4	Auditing of Course Manuals to check the inclusion of POs, COs.	1 June 2019	15 July 2019	All Faculty
	5	Out-come based education is to be focused with the inclusion of rubrics for student assessment.	1 July 2019	15 July 2019	All Faculty
	6	University Admission Counseling	1 May 2019	20 Aug 2019	PCS/HOD
August-2019	1	Allocation of Summer Internship Project guides and Topic Finalization with students	8 th August 2019	14 th August 2019	PCS/HOD
	2	Students Database to be updated (3 rd & 5 th Semester) Data -base is made but average percentage of students not included.	2 nd Aug 2019	16 th Aug 2019	Class Coordinator s/PCs
	3	Management Fest- Avtaran	Preparation started in July 2019. Fest is on 27th September 2019	27th September 2019	HOD/ Convener
	4	Preparation of the new Semester for the classes to be started from 12 August 2019 (I Semester)	10 August 2019	12 August 2019 (I Semester)	PCS/HOD
	5	Orientation Program a) Chief Guest to be arranged b) Students Manual for new students c) Library Manual for new students	16 rd August 2019	21 st August 2019	PCS/HOD
	6	To distribute student manual, Library manual & T-Shirts	21 st August 2019	23 rd August 2019	Class Coordinator s/PCs
	7	Promoting Students to opt for Book	22 nd August 2019	Till all students	Class

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	Bank		opt for book bank	Coordinator s	
8	Presentation Topic to be allocated to students	23 rd August 2019	30 th August 2019	Class Coordinator s	
9	Fresher's Party	25 August 2019	31 st August 2019	PCS/HOD	
10	Promoting Students to opt for Value Added Courses	23 rd August 2019	Till all students opt for book bank	PCS/HOD/ Value added Course Incharge	
11	Guest Lecturer in Relevant areas in all semester	2 nd August 2019 1 guest lecture per class per month.	31 st August 2019	Head Corporate affairs/HOD	
12	Industry Visit (class to be decided)	2 nd August 2019 Date has not been fixed as it totally depends on the availability of slot with the company	31 st August 2019	Head Corporate affairs/HOD	
13	Workshop on PD and Career Planning for 1 st & 5 th Semester	2 nd August 2019 Date has not been fixed as it totally depends on the availability of slot with the company	31 st August 2019	Head Corporate affairs	
14	Distribution of Assignment-I	20 th August 2019	22 nd August 2019	HOD	
15	Conducting weekly Quiz	2 nd August 2019 1 Quiz per class per week.	31 st August 2019	Class Coordinator s	
16	Preparing students for Quiz competition at Kalkaji campus	16 th August 2019	6 th September 2019	All Faculty	
17	Preparing students for Essay competition (with UN Center)	16 th August 2019	24 th August 2019	All Faculty	
18	Faculty Feedback	25 th August 2019	26 th August 2019	HOD	
19	Departmental Weekly Report	Every Friday	Every Monday	Class Coordinator s/HODs	
20	Weekly Message through ERP for low attendance	To be confirmed		Class Coordinator s	
21	Evaluation of End-Term University Results, comparison with top 5 institute and preparation of list of Topper (Exam conducted in May-June-2019)	1 st August 2019-31 August 2019 (depends upon the date when the results are out)		HOD	
September 2019	1	Proposal to various sponsoring agencies like NAAC/ ICSSR/ GGSIPU/ UGC	1 st Sep 2019	30 th Sept 2019	HOD

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		for availing sponsorship for Conferences/Seminars			
2		Coordinate for Question Papers from Kalkaji	5 th Sept 2019	12 th Sept 2019	HOD
3		Mid-Term Paper setting	10 th Sept 2019	12 th Sept 2019	All Faculty
4		Mid Term , Invigilation duties	16 th Sept 2019	21 st Sept 2019	All Faculty
5		Collection and checking of Assignment-I	4 th Sept 2019	7 th Sept 2019	All Faculty
6		Value Added Courses- Classes	1 Sep 2019	31 Dec 2019	PCS/HOD/ Value added Course Incharge
7		Answer sheet Evaluation	18 th Sept 2019	28 th Sept 2019	All Faculty
8		Preparation of Mid Term I Result	28 th Oct 2019	5 th Oct 2019	All Faculty
9		Industrial Visit (class to be decided)	1 st Sept 2019 Date has not been fixed as it totally depends on the availability of slot with the company	30 th Sept 2019	Head Corporate affairs/HOD
10		Guest Lecturer in all classes	1 st Sept 2019 Date has not been fixed as it totally depends on the availability of speakers	30 th Sept 2019	Head Corporate affairs/HOD
11		Weekly Quiz	1 st Sept 2019 1 Quiz per class per week.	30 th Sept 2019	Class Coordinator s
12		Remedial Classes- will be conducted for weak learners to ensure good result.	25 September 2019 (after mid-term results)	Till 20 Nov 2019	Class Coordinator s/HODs
13		Workshop on PD for 5 th Semester	5 th Sep 2019	15 th Sep 2019	Head Corporate affairs/HOD
14		Management Fest- Avtaran	Preparation started in July 2019	27 Sep 2019	HOD/ Conveners
15		Departmental Weekly Report	Every Friday	Every Monday	Class Coordinator s/HOD
16		Weekly Message through ERP for low attendance	To be confirmed		Class Coordinator s
October-2019	1	Registration Chart (RC) to be filled and submitted in IPU	This activity will be done when RC will be received from the university.		Class Coordinator s/HOD
	2	Internal Practical Exams (Summer	5 th Oct 2019	5 th Oct 2019	PCS/HOD

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	Internship Project)				
3	IP University Sports Meet	10 th Oct 2019	12 th Oct 2019	Dr. Ashok Sharma	
4	Preparation Sports competitions	6 th Oct 2019	7 th Oct 2019	Dr. Ashok Sharma	
5	Industrial Visit (class to be decided)	1 st Oct 2019 Date has not been fixed as it totally depends on the availability of slot with the company	31 Oct 2019	Head Corporate affairs/HOD	
6	Conduct of Distinguished Guest Lecture	20 th September 2019	9 th Oct 2019	Head Corporate affairs/HOD	
7	Workshop on PD for 3 th Semester	5 th Oct 2019	13 th Oct 2019	Head Corporate affairs/HOD	
8	Remedial Classes- will be conducted for weak learners to ensure good result.	25 September 2019 (after mid term results)	Till 20 Nov 2019	Class Coordinator s/HODs	
9	Value Added Courses- Classes	1 Sep 2019	31 Dec 2019	PCS/HOD/ Value added Course Incharge	
10	Conducting weekly Quiz	1 st Oct 2019 1 Quiz per class per week.	30 th Oct 2019	Class Coordinator s	
11	Departmental Weekly Report	Every Friday	Every Monday	Class Coordinator s	
12	Inter – Campus Sports* Competition (Prelims)	25 th Sep 2019	8 th Oct 2019	Dr. Ashok Sharma	
13	Intra – Campus Sports* Competition	8 th Oct 2019	18 th & 19 th Oct 2019	Dr. Ashok Sharma	
14	Zest & Dandiya Festival	1 st Oct 2019	18 th & 19 th Oct 2019	HOD/PC	
15	Weekly Message through ERP for low attendance	To be confirmed		Class Coordinator s	
Novemb er-2019	1	Faculty Feedback	5 Nov 2019	6 th Nov 2019	HOD
	2	Alumni Picnic	5 Nov 2019	23 Nov 2019	Head Corporate affairs
	3	Make Up Exam Paper Setting Invigilation Duty	5 th Nov 2019 (Tentative)	9 th Nov 2019	All Faculty
	4	Make up Paper Checking	5 th Nov 2019	15 th Nov 2019	All Faculty

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		(Tentative)		
5	Completion of Students Project Report	10 th August 2019	10 th Nov 2019	HOD
6	Preparation for Alumni Meeting	20 th Nov 2019	14 th Dec 2019	HOD
7	Advanced Learner Class	25 September 2019 (after mid term results)	Till 20 Nov 2019	Class Coordinator s/HODs
8	Remedial Classes- will be conducted for weak learners to ensure good result.	25 September 2019 (after mid term results)	Till 20 Nov 2019	Class Coordinator s/HODs
9	Value Added Courses- Classes	1 Sep 2019	31 Dec 2019	PCS/HOD/ Value added Course Incharge
10	Faculty Feedback	10 th Nov 2019	10 th Nov 2019	HOD
11	Conducting weekly Quiz	1 st Nov 2019 1 Quiz per class per week.	15 th Nov 2019	Class Coordinator s
12	Industrial Visit (class to be decided)	1 Nov 2019 Date has not been fixed as it totally depends on the availability of slot with the company	15 th Nov 2019	Head Corporate affairs/HOD
13	Guest Lecturer in all classes	1 Nov 2019 Date has not been fixed as it totally depends on the availability of speakers.	15 th Nov 2019	Head Corporate affairs/HOD
14	Internal Practical Exam	19 Nov 2019	As per university date sheet	HOD
15	Departmental Weekly Report	Every Friday	Every Monday	Class Coordinator s
16	Weekly Message through ERP for low attendance	To be confirmed		Class Coordinator s
17	Internal Marks Finalization	8 Nov 2019	12 Nov 2019	All Faculty
18	Internal VIVA for Summer Internship	8 Nov 2019	12 Nov 2019	All Faculty
19	Filling & Submission of OMR Sheets	As per university dates	As per university dates	All Faculty
20	Conducting Practical Exams (External VIVA)	As per University Dates	As per university dates	HOD
21	PTM all semester	As per the receiving of ID Cards from University	As per the receiving of ID Cards from University	Class Coordinator s

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	22	Admit Card distribution	As per the receiving of ID Cards from University	As per the receiving of ID Cards from University	Class Coordinators
December-2019	1	Alumni Meeting	5 th Dec 2019	14 th Dec 2019	Head Corporate affairs/HOD
	2	Educational Trip for Students	As per University Examination Schedule		HOD
	3	University paper Checking	As per University Schedule		All Faculty
	4	Subject Allocation for new semester	8 th Dec 2019	15 th Dec 2019	HOD
	5	Departmental Action Plan for new semester	20 th Dec 2019	26 th Dec 2019	HOD
	6	Invigilation Duties in End-Term Paper	As per University Schedule		All Faculty
	7	Time Table for new semester	26 th Dec 2019	30 th Dec 2019	TT In-charge/HOD
	8	Course Manual updating and Audit	8 th Dec 2019	20 th Dec 2019	All Faculty
	9	EndTerm Paper Solution & Audit	8 th Dec 2019	20 th Dec 2019	All Faculty
	10	Preparation of Presentation Topic	12 th Dec 2019	19 th Dec 2019	Class Coordinators
	11	Preparation Faculty Subject File	28 th Dec 2019	30 th Dec 2019	All Faculty
	12	Preparation of Departmental Six Monthly Report	20 th Dec 2019	27 th Dec 2019	HOD
	13	Updating of Departmental files	10 th Dec 2019	30 th Dec 2019	HOD



Dr. Nidhi Gupta
(Head- Department of Management)

Examination Calendar
(Aug 2018 - Dec 2018)

S. No.	Date	Activity Scheduled
August 2018		
1	Thu 01 Aug 18	Commencement of Semester
2	Mon 27 Aug 18	Monthly Updation of Examination Files
September –November 2018		
3	Tue 4– Sat 8 Sept 18	Preparation of CT 1: Datesheet, Seating Plan, Question Papers, Guidelines, Duty Chart
4	Mon 17 – Sat 22 Sept 18	Conduct of CT-1
5	Wed 26 Sept 18	Monthly Updation of Examination Files
6	Mon 1 Oct 18	Preparation of Result of CT-1 with Analysis
7	Mon 22 -Fri 26 Oct 18	Tentative Submission of RC in IP (Actual Date may vary as per IPU)
8	Mon 29 Oct 18	Monthly Updation of Examination Files
9	Tue 30 Oct – Sat 3 Nov 18	Preparation of Makeup Exam: Datesheet, Seating Plan, Question Papers, Guidelines, Duty Chart
10	Mon 12 Nov – Sat 17 Nov 18	Conduct of Makeup Exams
11	Sat 10 Nov 18	Tentative Declaration of Even Semester Result (Actual Date may vary as per IPU)
12	Mon 12Nov – Fri 17Nov 18	Result Analysis of End Term Result
13	Mon 19 Nov 2018	Preparation of Result of Makeup Exams with Analysis
14	Fri 16- Mon 19 Nov 2018	OMR filling of Internal Marks (Actual Date may vary as per IPU)
15	Mon 19–Sun 25 Nov 18	Preparatory Leave
16	Mon 26 Nov 18	Monthly Updation of Examination Files
17	Thu 29 Nov 18	Tentative Commencement of End Term Practical Examination IP (Actual Date may vary as per IPU)
December 2018		
18	Mon 03 Dec 18	Tentative Commencement of End Term Exams (Actual Date may vary as per IPU)
19	Mon 31 Dec 18	Monthly Updation of Examination Files

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Aptitude Test

Aptitude Test

* Required

1. Email *

2. Name *

3. Enrollment Number *

Aptitude Test

4. Complete the series 2, 5, 9, 19, 37..... *

1 point

Mark only one oval.

76

74

75

None of these.

5. The true discount on a bill of Rs. 2700 is Rs. 200. What is the banker's discount? *

1 point

Mark only one oval.

- Rs. 210
- Rs. 212
- Rs. 216
- Rs. 218

6. In a kilometer race, A beats B by 40 meters or by 5 seconds. What is the time taken by A over the course? *

1 point

Mark only one oval.

- 1 minute 57 seconds.
- 2 minutes.
- 1.5 minutes.
- None of these.

7. If Suresh borrows Rs. 36000 from Mahesh at rate of interest 6% S.I, at the end of four years how much interest Suresh has to pay along with principal amount? *

1 point

Mark only one oval.

- Rs. 12560
- Rs. 12960
- Rs. 13500
- Rs. 14500

8. A shopkeeper sold an article for Rs. 2500. If the cost price of the article is 2000, find the profit percent. * 1 point

Mark only one oval.

- 23%
- 25%
- 27%
- 29%

9. Two ships are sailing in the sea on the two sides of a lighthouse. The angles of elevation of the top of the lighthouse observed from the ships are 30° and 45° respectively. If the lighthouse is 100m high, find the distance between the two ships. * 1 point

Mark only one oval.

- 155.80 m
- 157.80 m
- 159.80 m
- 161.80 m

10. If January 1, 1996, was Monday, what day of the week was January 1, 1997? * 1 point

Mark only one oval.

- Thursday
- Wednesday
- Friday
- Sunday

11. Sohan started a business with a capital of Rs. 80000. After 6 months Mohan joined as a partner by investing Rs. 65000. After one year they earned total profit Rs. 20000. What is share of Sohan in the profit? *

1 point

Mark only one oval.

- Rs. 5222.2
- Rs. 5777.7
- Rs. 6222.2
- Rs. 6777.7

12. Out of 7 constants and 4 vowels, how many words of 3 constants and 2 vowels can be formed? *

1 point

Mark only one oval.

- 21020
- 25200
- 10500
- 21400

13. PETAL: FLOWER *

1 point

Mark only one oval.

- Pen: Paper
- Engine: Car
- Cat: Dog
- Ball: Game

14. I. All the colleges in the city had to keep closed for three days a week. II. Many students have left the local colleges. * 1 point

Mark only one oval.

- Statement II is the cause and statement I is its effect
- Statement I is the cause and statement II is its effect
- Both the statements are effects of independent causes
- Both the statements are independent causes
- Both the statements are effects of some common cause

15. Looking at the picture of a man, Geeta said, "His brother's father is the only son of my grandmother. How is Geeta related to the man in the picture? * 1 point

Mark only one oval.

- Mother
- Sister
- Aunt
- Daughter

16. Manoj covered a distance of 50 m towards the North. He then turned to his left and walked 20 m. He again turned left and walked 60m. Finally, he turned to his right at an angle of 45°. In which direction is he moving finally? * 1 point

Mark only one oval.

- South-East
- South-West
- North-West
- North-East

17. If you are a fitness walker, you don't need to go to a health gym. You also don't need any fitness equipment for workout. All you need is a pair of comfortable athletic shoes. This paragraph supports which of the following statements? *

1 point

Mark only one oval.

- Fitness walking is better than weight lifting
- Walking outdoors provides more health benefits than walking indoors
- Fitness walking is an effective and convenient form of exercise
- Poorly designed shoes can cause foot injuries

18. Statement: A severe drought is reported in many states of the country. Courses of action; I. The government should immediately provide financial assistance to the people of the affected states . II. The government should immediately send food, water, and fodder to the affected states to save people and livestock. *

1 point

Mark only one oval.

- Only I follows
- Only II follows
- Either I or II follows
- Neither I nor II follows
- Both I and II follow

19. It is called Restitution when you compensate someone for damaging his or her property in some way. Which of the following situations is the best example of Restitution? * 1 point

Mark only one oval.

- Tom borrows his friend's car and returns the car with an empty petrol tank. He apologizes and tells his friend that he will fill the tank tomorrow.
- Tom borrows his friend's camera. Tom fails to zipper the case, and the camera falls on the ground, and the lens shatters. When Tom returns the camera, he tells his friend that he will pay for the damage.
- Peter asks Tom to stay in his apartment when he is out of the town. One day Tom arrives to stay and finds that pipe has burst and the apartment is filled with water. He calls the plumber to repair the pipe and pays for the repair.
- A pothole in the parking of Peter's company caused his flat tyre. He informs his boss and expects that the company should pay for the repair.

20. Choose one of the following options that means the opposite of the given word; Copious: * 1 point

Mark only one oval.

- Reverse
- Scarce
- Abundant
- Short

21. Order the Sentences : Rishikesh is a beautiful hill station located beside the Himalayas. P: There are many ancient temples Q: in the North of India R: along the banks of the sacred river the Ganges S: that flows through the city. Furthermore, the city is also known for many famous yoga ashrams. *

1 point

Mark only one oval.

- SRPQ
- QPRS
- PQSR
- RSPQ

22. If in a certain language, NOIDA is coded as OPJEB, how is DELHI coded in that language? *

1 point

Mark only one oval.

- CDKGH
- EFMIJ
- FGNJK
- IHLED

23. The average weight of a group of 5 boys is 26. If we replace a boy of weight 25 in the group with another boy so that new average increases by 3, find the weight of the new body. *

1 point

Mark only one oval.

- 56
- 34
- 40
- 33

24. How many times the hands of a clock coincide in a day? *

1 point

Mark only one oval.

24

22

23

21

25. The distance between the tops of two trees is 16 m. If the heights of the trees are 20 m and 28 m respectively, find the horizontal distance between the two trees? *

1 point

Mark only one oval.

192 m

$\sqrt{192}$ m

256 m

$\sqrt{256}$ m

26. There are two towers. The first tower of height 60 m casts a shadow of length 100m. At the same time if the second tower casts a shadow of length 140 m, find its height? *

1 point

Mark only one oval.

80 m

84 m

88 m

90 m

27. A person purchases some article at the rate of 4 articles for rupees 5 and sells them at the rate of 5 articles for rupees 4. Find the total profit or loss in %. *

Mark only one oval.

- 22% profit
- 20% loss
- 40% profit
- 36% loss

28. A shopkeeper purchases some article at the rate of 2 articles for rupees 3 and purchases twice of the quantity at the rate of 3 articles for rupees 2. He sells them at the rate of 6 articles for rupees 7. Find the profit or loss %.

*

Mark only one oval.

- 28% loss
- 19.04% profit
- 22.36% loss
- 23.52% profit

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Assignment

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Bachelor of Computer Applications (BCA)

Assignment – I

(Session: April – July 2021)

Subject: Data Structure Using 'C'

Course: BCA

Code: BCA-108

Semester: II

Ques 1:- Define Data Structure and also write down the difference between primitive and non-primitive data structure. Discuss Linear & Non-Linear data structure with the help of examples.

Ques 2:- Explain Binary Search with the help of an example of your choice (atleast with a list of 10 elements) and how is it implemented using recursive function? List the strategy used by Binary Search and one disadvantage of it over Linear search.

Ques 3:- Explain Sparse matrix alongwith the representation and write a 'C' function to implement Sparse matrix.

Ques 4:- WAP to copy one stack into another stack. Also, illustrate the concept with the help of an example.

Ques 5:- Translate infix expression into its equivalent postfix expression:

$$A + (B / C - (D * E \$ F) / G) * H$$

After converting to postfix equivalent, evaluate the postfix expression by assuming values of your choice and verify the result of evaluation.



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Bachelor of Computer Applications (BCA)

Assignment – II

(Session: April – July 2021)

Subject: Data Structure Using 'C'

Course: BCA

Code: BCA-108

Semester: II

Ques 1:- Write an algorithm to implement a Queue using two stacks. The basic operations add() and delete() are given to you i.e. you can make a call to them directly.

Ques 2:- Write an algorithm to delete a node from the beginning, middle and end of a Linear Linked List.

Ques 3:- Implement the algorithm for insertion of an element in circular queue.

Ques 4:- WAF to illustrate the concept of Mergesort. Also, discuss the strategy which is used for Mergesort. Take an example of your choice and discuss it with the help of a diagram.



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Rubrics for Assignment – I

(Session: April – July 2021)

Subject: Data Structure Using 'C'

Course: BCA

Code: BCA-108

Semester: II

	1 Mark	2 Marks	3 Marks	4 Marks	5 Marks
Question 1	Definition	Definition + Difference	Definition + Difference + One example	Definition + Difference + One example + Difference with examples	Definition + Difference + One example + Difference with examples + Not copied /Originality
Question 2	Explanation	Explanation with detailed example	Explanation with detailed example + implementation	Explanation with detailed example + implementation + strategy/ disadvantage	Explanation with detailed example + implementation + strategy/ disadvantage + Not copied /Originality
Question 3	Explanation	Explanation with representation	Explanation with representation + One example	Explanation with representation + One example + Implementation	Explanation with representation + One example + complete Implementation + Not copied /Originality
Question 4	Definition/ Methodology	Definition/ Methodology + 3 stages	Definition/ Methodology + 5 stages	Definition/ Methodology + all stages	Definition/ Methodology + all stages + Not copied /Originality
Question 5	5 stages of Postfix conversion	Complete postfix conversion	Complete postfix conversion + evaluating the postfix expression	Complete postfix conversion + evaluating the postfix expression with verification	Complete postfix conversion + evaluating the postfix expression with verification + clarity of each step

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Bachelor of Computer Applications (BCA)

Rubrics for Assignment – II

(Session: April – July 2021)

Subject: Data Structure Using 'C'

108

Course: BCA

Code: BCA-

Semester: II

	1 Mark	2 Marks	3 Marks	4 Marks	5 Marks
Question 1	Defining add()/delete() function	Defining add() & delete() function	Defining add() & delete() function + logic of algorithm	Defining add() & delete() function + complete algorithm	Defining add() & delete() function + complete algorithm + Not copied /Originality
Question 2	Algorithm to delete from beginning	Algorithm to delete from beginning, middle	Algorithm to delete from beginning, middle & from last	Algorithm to delete from beginning, middle & from last with explanation	Algorithm to delete from beginning, middle & from last with explanation + Not copied /Originality
Question 3	Definition of CQ	Definition of CQ + some stages of algorithm	Definition of CQ + algorithm implementation	Definition of CQ + algorithm implementation with explanation	Definition of CQ + algorithm implementation with explanation + explaining in class
Question 4	Definition/ Methodology	Definition/ Methodology + Function	Definition/ Methodology + Function + Strategy	Definition/ Methodology + Function + Strategy + example	Definition/ Methodology + Function + Strategy + example + Not copied /Originality

NAME: ABHINAV THAPA

SUBJECT:- D.S. USING 'C'

ENROLLMENT: 00314202020

CODE: BC9108

ASSIGNMENT - I

Depu M
22/06/21

Q1

Ans) Data Structure is a data organization, management & storage format that enables efficient access & modification. It is a collection of data values, the relationships among them & the functions or operations that can be applied to the data.

Q) Differences between Primitive & Non-Primitive Data Structures :-

- ① Primitive data structures can only hold a single value in one specific location, whereas non-primitive data-structures which can be in a linear & non-linear order.
 - ② Primitive data structures are predefined types of data that are supported by the programming language whereas non-primitive data-types that are data structures are defined by the programmer.
 - ③ Examples of Primitive data structures :- Int, Char, Float etc.
Examples of Non-Primitive data structures :- Queues, Stack, graphs etc.
- c) Linear Data Structure :- It is the data structure where data elements are arranged linearly where the elements are attached to its previous & next adjacent. The examples of linear data structures are arrays, stacks, queues etc.

Non-linear Data Structures :- It is the data structure where the elements are arranged in a non-linear manner. It utilizes computer memory more efficiently than linear data structures. For Example :- trees, graphs etc.

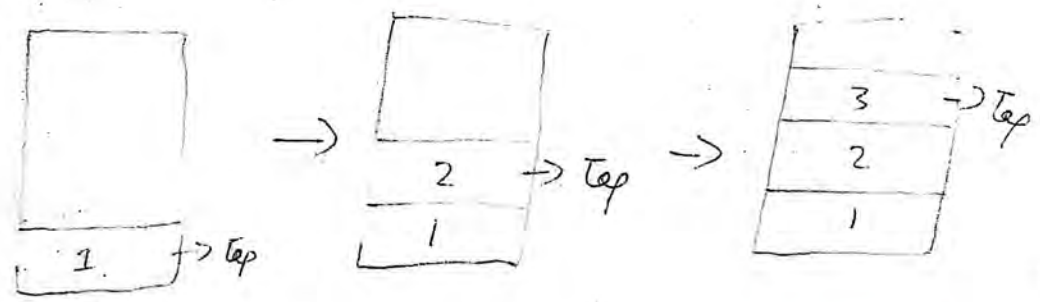
graphical representation to be shown.

Q2

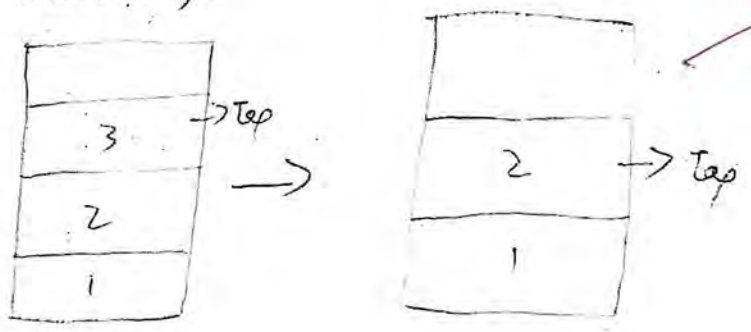
Ans Stack :- A stack is a linear data structure i.e. a collection of items of the same type. It follows the last in First out fashion where the last element (top) is the first one to be popped out.

Queue :- A queue is a linear data structure which follows the First in First out order where the first element (front) is the first one to be deleted.

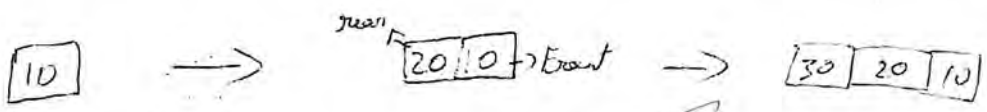
A stack can be represented as :-



on deletion,



A queue can be represented as



On deletion :-



Basic Concept for using 2 stacks as queue :-

As seen from the above explanation, the major difference between stack & queue occurs only during the deletion of an element. In stack we delete the last element whereas in queue we delete the first element. So, in order to implement a queue using stacks, we simply need to invert the stack during deletion.

Algorithm :-

Step 1 :- Initialize variables : a[max], b[max], top

Step 2 :- Take 3 cases : Add, Delete, Exit

Step 3 :- Add :

~~add~~ If (top > max - 1)

add (a, & top);

Step 4:- Delete :

- ① Transfer all elements of a to b from the top to bottom
- ② Delete (b, & top)
- ③ Transfer the elements back to a from the top.

good

Step 5:- Exit .

Disadvantage :-

- ① When compared to an actual queue, this method takes up extra space as well as is relatively slower.
- ② Ease of writing is also lower when compared to an actual queue.

Q 3

Ans A sparse matrix can be defined as a matrix in which the majority of its elements are zero (0). In order to save space, a sparse matrix can be represented in the following way :-

No. of Rows	No. of Columns	No. of Non-Zero Values
R	C	V
O	L	A
W	U	L
	M	U
	N	E
		S

For Example :-

The sparse matrix :

1	0	0
6	0	3
0	4	0

can be represented as :-

3	3	4
0	0	1
1	0	6
1	2	3
2	1	4

Implementation :-

```
#include <stdio.h>
```

```
void input (int a[][10], int m, int n) {
```

```
  for (int i=0; i<m; i++)
```

```
  {
```

```
    for (int j=0; j<n; j++)
```

```
    { scanf ("%d", &a[i][j]); }
```

```
  }
```

```
}
```

not allowed
in C



void spew (int s[][3], int a[10], int m, int n) {

int k = 1;

for (int i = 0; i < m; i++)

{

for (int j = 0; j < n; j++)

{

if (a[i][j] != 0)

{ s[k][0] = i;

s[k][1] = j;

s[k][2] = a[i][j];

k++;

}

}

}

s[0][0] = m;

s[0][1] = n;

s[0][2] = k-1;

}

void print (int s[][3]) {

for (int i = 0; i <= s[0][2]; i++)

{

for (int j = 0; j < 3; j++)

{ printf ("%d\t", s[i][j]); }

printf ("\n");

}

}

```

void print2d(int a[][10], int m, int n) {
    for (int i=0; i<m; i++) {
        for (int j=0; j<n; j++) {
            printf("%d\t", a[i][j]);
        }
        printf("\n");
    }
}

```

```

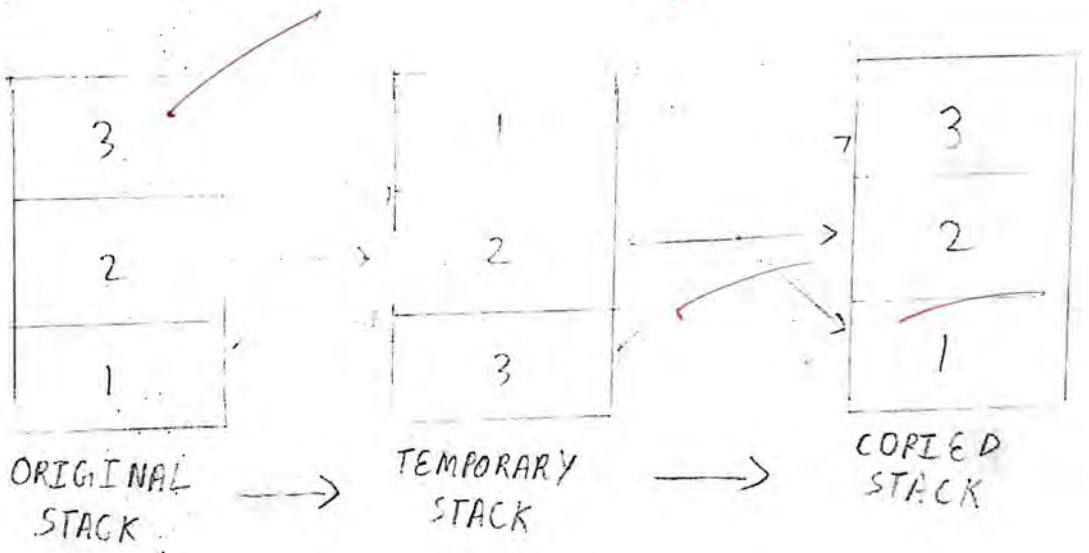
int main () {
    int a[10][10], s[50][3], m, n;
    printf("Enter the order of matrix:\n");
    scanf("%d%d", &m, &n);
    printf("Enter the values:\n");
    input(a, m, n);
    printf("\nEntered Matrix\n");
    print2d(a, m, n);
    printf("\n Sparse Matrix\n");
    spars(a, m, n);
    prtop(s);
    return 0;
}

```

Good

Q4

Ans A stack is a linear data structure which follows the Last in First Out fashion where the last element is the first element to be popped out. Due to this reason, one can't directly copy one stack onto another as if we the top element of the first stack will become the bottom element of the other. Thus, in order to copy the stack, we need a third stack.



CODE:-

```

#include <stdio.h>
#include <stdlib.h>
void pop ( int a [], int *top ) {
    if ( *top == -1 )
    { printf ( "\n Underflow \n" ); }
    else
    { printf ( "\n Deleted Element : %d \n" , a[*top] );
      (*top)++; } }

```

```
void push ( int a[], int *top ) {
```

```
  if ( *top == 19 ) {  
    printf ( "\n Overflow \n" ); }  
  else {
```

```
    (*top)++;  
    printf ( "\n Enter the Element \n" );  
    scanf ( "%d", &a[*top] ); }  
}
```

```
void copy ( int a[], int b[], int *top ) {
```

```
  int temp[20];  
  int c = *top;
```

```
  for ( int i = 0; i <= *top; i++, c-- ) {  
    temp[i] = a[c]; }  
  c = *top;
```

```
  for ( int i = 0; i <= *top; i++, c-- ) {  
    b[i] = temp[c]; }  
}
```

```
void trav ( int a[], int *top ) {
```

```
  if ( *top == -1 ) {  
    printf ( "\n Underflow \n" ); }  
  else {
```

```
    printf ( "\n Elements \n" );  
  }
```


case 0 :

exit(0);

break;

default :

printf("\n Invalid input \n");

break;

}

}

return 0;

}

Q5

Ans

INPUT	OPERATOR STACK	POSTFIX EXPRESSION
A	€ C ✓	A ✓
A ✓	C	A ✓
+ ✓	C + ✓	A ✓
C ✓	C + C ✓	A ✓
B ✓	C + C	AB ✓
/	C + C /	AB ✓
C	C + (/	ABC ✓
-	C + C -	ABC / ✓
((+ C - (✓	ABC / ✓
D	(+ C - (ABC / D ✓
*	(+ C - (*	ABC / D ✓
E	(+ C - (*	ABC / DE ✓

12.

\$	(+(-(*\$ ✓	ABC/DE ✓
F	(+(-(*\$ ✓	ABC/DEF ✓
)	(+(- ✓	ABC/DEF\$* ✓
/	(+(-/ ✓	ABC/DEF\$* ✓
G	(+(-/ ✓	ABC/DEF\$*G ✓
)	(+ ✓	ABC/DEF\$*G/- ✓
*	(+* ✓	ABC/DEF\$*G/- ✓
H	(+* ✓	ABC/DEF\$*G/-H ✓
)	Empty	ABC/DEF\$*G/-H*+ ✓

For Evaluation :-

- Let :-
- A = 10
 - B = 25
 - C = 5
 - D = 8
 - E = 2
 - F = 3
 - G = 4
 - H = -3

⇒ Expression = 10, 25, 5, /, 8, 2, 3, \$, *, 4, /, -, (-3), *, +

| | | | | | | | | | | | | | |

INPUT	STACK
10	10 ✓
25	10, 25 ✓
5	10, 25, 5 ✓
/	10, 25, 5 5
8	10, 5, 8
2	10, 5, 8, 2 ✓
3	10, 5, 8, 2, 3 ✓
\$	10, 5, 8, 2, 3 3 \$
*	10, 5, 8, 8 * 8
4	10, 5, 64, 4
/	10, 5, 64, 4 4
-	10, 5, 16 16
-3	10, 5 , -11, -3
*	10, -11, -3 *
+	10, 33 33 +

43

don't need to write symbols.

$$\begin{aligned} \text{Value of original infix expression} &= 10 + (25 / 5 - (8 * 2 \$ 3) / 4) * (-3) \\ &= 10 + (5 - 64 / 4) * (-3) = 10 + 33 \\ &= 43 \end{aligned}$$

Jay
29/06/21

Exam Datesheet

Jagannath International Management School, Vasant Kunj

(Affiliated to Guru Gobind Singh Indraprastha University, Delhi)

REVISED DATE SHEET FOR CLASS TEST - I

(15th Feburary to 19th Feburary, 2021)

Time-->	10:00 am - 11:00 am (Revised)		10:00 am - 11:30 am (No Change)
	BBA - I Semester	BCA - I Semester	BA(JMC) - I Semester
Date	Subject	Subject	Subject
15-02-2021	Management Process & Organizational Behaviour (17101)	Mathematics-I (20101)	Comm: Concepts & Processes (24101)
16-02-2021	Business Mathematics (17103)	Technical Communication (20103)	Contemporary India: An Overview (24103)
17-02-2021	Financial Accounting & Analysis (17105)	Introduction to Programming language using C (20105)	
18-02-2021	Business Economics (17107)	Introduction to computer & IT (20107)	Basics of Design & Graphics (24105)
19-02-2021	Computer Applications (17109)	Physics (20109)	Personality Development (24107)/ Writing Skills (24109) (Elective)

Dr. Meenakshi Narula
(Controller of Examination & HOD-IT)

Jagannath International Management School, Vasant Kunj

(Affiliated to Guru Gobind Singh Indraprastha University, Delhi)

DATE SHEET FOR Makeup Exam

(23rd March to 25th March, 2021)

Time-->	10:00 am - 11:00 am	02:00 pm - 03:00 pm
	BBA - I Semester	BBA - I Semester
Date	Subject	Subject
23-03-2021	Management Process & Organizational Behaviour (17101)	Business Economics (17107)
24-03-2021	Business Mathematics (17103)	
25-03-2021	Financial Accounting & Analysis (17105)	Computer Applications (17109)

Time-->	10:00 am - 11:00 am	02:00 pm - 03:00 pm
	BCA - I Semester	BCA - I Semester
Date	Subject	Subject
23-03-2021	Mathematics-I (20101)	Technical Communication (20103)
24-03-2021	Introduction to Programming language using C (20105)	Introduction to computer & IT (20107)
25-03-2021	Physics (20109)	

Time-->	10:00 am - 11:30 am	02:00 pm - 03:30 pm
	BA(JMC) - I Semester	BA(JMC) - I Semester
Date	Subject	Subject
23-03-2021	Comm: Concepts & Processes (24101)	Basics of Design & Graphics (24105)
24-03-2021	Contemporary India: An Overview (24103)	
25-03-2021	Personality Development (24107)/ Writing Skills (24109) (Elective)	

Meenakshi Narula
Dr. Meenakshi Narula
(Controller of Examination & HOD-IT)

Nidhi Gupta
Dr. Nidhi Gupta
(HOD-Management)

Neeru Johri
Dr. Neeru Johri
(HOD-Mass Communication)

Jagannath International Management School

Vasant Kunj, New Delhi-110070

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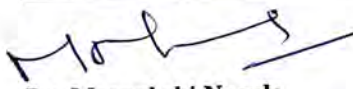
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Class Test-1 Duty Chart : 15-February-2021 (Monday)

10:00 AM - 11:00 AM(BBA & BCA)/10:00 AM - 11:30 AM(BJMC)		
Class	ZOOM ID	Faculty
BBA-IA (Shift-I)	Id of BBA I A M	Ms Nisha Wadhawan (Host)
		Mr Vipul Singh
BBA-IB (Shift-I)	Id of BBA I B M	Ms Priyanka Attri (Host)
		Ms Anshu Punshi
BBA-IA (Shift-II) + Reappear	Id of BBA I A E	Ms Sonia Gandhi (Host)
		Ms Swati Mathur
BBA-IB (Shift-II)	Id of BBA I B E	Mr Gaurav Bhardwaj(Host)
		Dr Shruti Bhuttani
BCA-I (Shift-I)	Id of BCA I M	Dr H Khan (Host)
		Ms Priyanka Rattan
BCA-I (Shift-II) + Reappear	Id of BCA I E	Ms Kajol (Host)
		Ms Prabhjot
BJMC-I (Shift-I)	Id of BJMC I M	Ms Ruchi Goel (Host)
		Ms Shikha Kukreja
BJMC-I (Shift-II)+	Id of BJMC I E	Ms Tanvi (Host)
		Ms Sanyogita
Assistant		Sachin
		Rinki
		Neeraj



Dr. Meenakshi Narula
Controller of Examination





Kajol Rana <kajol.rana@jagannath.org>

BCA 101 for Class 1E

1 message

exam commiittee <exam.vk@jagannath.org>

Mon, Feb 15, 2021 at 9:28 AM

To: Kajol Rana <kajol.rana@jagannath.org>, Prabhjot Kaur <prabhjot.kaur@jagannath.org>

Cc: MEENAKSHI Narula <hodbca.vk@jagannath.org>

PFA of Question Paper link and attendance sheet

<https://forms.gle/EbArLwryL8UrxLcN9>

Link for marking attendance

BCA 1E

https://drive.google.com/file/d/1DbSHw0_EUxuPsEc55HiDFrpCG-Dc8_0M/view?usp=sharing

KRA & POA

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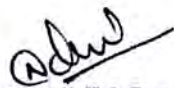
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Department of Management Studies

Key Result Areas (KRAs) for the Academic Session 2019-20

- To achieve top position in student admissions among the university institutes offering BBA program.
- To continue to achieve the overall grading of A+ for the teaching-learning processes
- To secure the maximum number of top 10 positions in the university examinations in Bachelor of Business Administration Program of study
- To place the maximum number of BBA students in promising job profiles in leading companies and organizations and to reorient focus on entrepreneurship development
- To organize one National Seminar/Conference annually with focus on Sustainability and Innovation.
- To encourage faculty to take up research and consultancy projects and to publish their independent research in reputed journals.
- To strive for seamless interactivity with the Alumni
- To enhance the Commitment of Engagement with Sustainable Development Goals of the United Nations by organizing events on sustainability, incorporating issues of sustainability in the academic curriculum.
- To create an ecosystem of innovation through enhanced participation in the activities of the Innovation Cell of MHRD, Govt. of India and the activation of the JIMS Vasant Kunj Business Incubation Centre.
- To strive for improved rankings in Governmental and Non- Governmental accreditation and ranking surveys.



Dr. Nidhi Gupta

Head-Department of Management Studies

Jagannath International Management School

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Department of Management Studies

Plan of Action (POA)

Academic Session 2019-20

S. No.	Action Points	Targets (Qualitative/Quantitative)
1)	To achieve top position in student admissions among the university institutes offering BBA program.	<ul style="list-style-type: none">To improve ranking in all the surveys we opt in next session.To improve cut-off in each program than last academic session.Cut-off status<ol style="list-style-type: none">Shift- I- DG-300-4000, OD- 430-2200Shift- II - DG-980-6890, OD- 710-3860
2)	To get the funding from NAAC/ICSSR/UGC/GGSIPU to organize Conferences/Seminars in each Department with focus on sustainability & innovation	<ul style="list-style-type: none">To organize 1 conference/ seminar.Proposal will be sent to various sponsoring agencies like NAAC/ ICSSR / GGSIPU/ UGC for availing sponsorship.
3)	To continue to achieve the overall grading of A+ for the teaching-learning processes	<ul style="list-style-type: none">To perform well GGSIP University Academic Audit and other accreditation audits.Auditing of Course Manuals to check the inclusion of POs, COs. Of all departments.To implement 360 degree feedback for improving the processes. A Knowledge-gap Report thereof to be submitted for further action.
4)	To Improve Students' Performance	Efforts to be made to improve end-term exam result and exemplary performance. Advance level tutorials will be provided to all advance learners of every semester to secure maximum top 10 positions in end-term exam. Remedial classes will be conducted for weak learners to ensure good result. Out-come based education is to be focused with the inclusion of rubrics for student assessment. Use of critical thinking questions instead of information based questions in assignments by incorporating such questions in the assignment section of the course manuals.

adw

5)	Student centric methods, such as experiential learning, participative learning and problem solving methodologies are used for enhancing learning experiences	<p>Departments to ensure the following:</p> <ul style="list-style-type: none"> • 10% of lectures to be delivered through the flipped class mode along with group discussions and classroom activities • Role Plays to be used in 10% of lectures • Case Studies in BBA to be used copiously as provided in the Course Manuals, also to be incorporated in the Lesson Plan. • Students are also encouraged to enroll MOOCS. • To encourage students to come up with one creative project based on the learning in each of the three years.
6)	<p>Use of the following ICT tools in teaching learning process to be encouraged:</p> <ol style="list-style-type: none"> 1. LMS 2. E-resources 3. National Digital Library of India 4. MIT Open Courseware 5. NPTEL 6. Spoken Tutorials 7. CEC <p>b. Use of ICT tools to be indicated in the Lesson Plan</p>	<ul style="list-style-type: none"> • 100% teachers will be using ICT tools in teaching learning process. • MOOCS courses to be enrolled by faculty members for their courses. • ICT tools used for each content will be mentioned in Course manual.
7)	Mentor-Mentee system	<ul style="list-style-type: none"> • Mentor-mentee list is prepared. 1:30 ratio will be maintained. • Mentoring system to be strenghtend will be done as per guidelines issued by IQAC.
8)	To encourage more Faculty Members to attend FDP/Refresher Courses/Orientation Programmes.	<ul style="list-style-type: none"> • To motivate All faculty to participate in short-term courses, orientation courses & FDPs organized by external Government & Non-government agencies. • Minimum two faculty members in every session will participate in short-term courses, orientation courses & FDPs organized by external Government & Non-government agencies.
9)	To organize staff development programs for teaching and non-teaching staff.	1 FDP on relevant theme will be organized.
10)	To offer Value added courses to students of each stream to enhance	Offer Value added courses to students of Ist & IIIrd Semester to enhance their employability

Adhwa

	their employability skills.	skills. 1st Sem: French/German 4 Hours class on each Saturday 3rd Sem: BBA- Financial Modelling/Business analytics/ Advanced excel
11)	To collaborate with national & International organizations for faculty & student exchange programs, in particular under UNPRME.	To initiate student & faculty exchange programs in next session.
12)	To establish some start-up under the umbrella of JIMS incubation group.	Activating the JIMS Incubation Group and have some successful start-ups. Motivating the students to come-up with great and workable ideas for start-ups.
13)	To undertake research and consultancy projects in collaboration with governmental and non-governmental agencies.	To motivate faculty to submit research projects to be applied for obtaining funding from governmental and non-governmental agencies
14)	To take forward the commitment of engagement with the SDGs under UNGC.	<ul style="list-style-type: none"> • To conduct research focused on sustainability & innovation by faculty members of each department. • To organise guest lectures/workshops on Human Values and Professional Ethics • To organise Seminars with focus on Sustainability/Innovation • Event focused on sustainability will be included in proposal of Management Fest to be organized by Department of Management studies. • Students will be encouraged to write blogs on SDGs.
15)	Student data-base	<ul style="list-style-type: none"> • To compile Average percentage of students from Delhi, other states and countries & the reserved categories through inclusion of this information in registration form.
16)	Enriching the reading material in library	<ul style="list-style-type: none"> • Submit a list of atleast 50 seminal books to be purchased by the library. • The books should be helpful to the faculty in updating their knowldege of the subjects being taught.

alw

17)	Alumni Connect	<ol style="list-style-type: none">1. Various activities like sports meet, Alumni meet will be organized.2. Star alumni to be invited for interaction with students.
-----	----------------	--



Dr. Nidhi Gupta
Head- Department of Management Studies

Major Project

Jagannath International Management School

Vasant Kunj, New Delhi - 110070

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BCA-VI – MARCH -JUNE'2021 PROJECT ASSESSMENT SCHEDULE

S. No.	Assessment	Project Completion Phase	Evaluator	Evaluation Weights/ Marks	Tentative Time Period
1	Evaluation –I	Project Synopsis Submitted & Initial Implementation	Project Guide	5	17 th April
2	Evaluation –II	Project Design And Software Completion Status	Project Coordinator & Project Guide (Panel)	15	1 st May 2021
3	Evaluation –III	Complete Project Demo along with Report	Panel Faculty (Any 2 Department Faculty)	15	05 th June
4	Final Report Submission	Evaluation And Marks To Be Submitted By Respective Guide	Project Guide	5	12 ^h June
TOTAL				40	

Jonai

Kjirana

M. S.



Presentation

Jagannath International Management School

Vasant Kunj, New Delhi-110070

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Presentation Topics

Course: BBA Semester: III Shift: (EVENING) Sec: A				Class Coordinator:Ms. Prabhjot Kaur						
Batch-2019-2022				Date	Knowledge (5)	Presentation Skills (5)	PPT (5)	Confidence (5)	Total (20)	Grade
S. No	Enrollment Number	Name	Topics							
1	50221401718	ASHWIN JUNEJA	Buy Back Shares	18-08-2020	4	4	4	3	15	A
			Reverse Logistics							
			VAT							
			Retrenchment Speculation							
2	121401719	SUBHOJIT DEB	Innovation	18-08-2020	4	4	4	3	15	A
			Customer Loyalty							
			Trade Mark							
			Forfeiting Time Study							
3	221401719	TARUN THAKUR	NPA	01-09-2020	4	4	4	3	15	A
			Liberalization							
			Merger							
			Portfolio Span Of Control							
4	321401719	MEGHA TOMAR	Mutual Fund	18-08-2020	3	4	4	3	14	B
			BID							
			First Mover Advantage							
			FII Motion Study							
5	421401710	ASHITA SHARMA	360 degree Performance Appraisal	24-11-2020	3	4	4	4	15	A
			Nano Marketing							

Batch-2019-2022				Date	Knowledge (5)	Presentation Skills (5)	PPT (5)	Confidence (5)	Total (20)	Grade
S. No	Enrollment Number	Name	Topics							
5	721401719	ASHITA SHARMA	factors of Production Balance of trade GAAP	24-11-2020	3	4	4	4	15	A
6	521401719	SIDDHANT BASSI	Bottom up approach 4 P's ABC analysis Break even analysis Motivation	24-11-2020	3	4	4	4	15	A
7	621401719	SUKRIT CHADHA	Partnership Packaging PERT Unity of Command HO Theory	17-11-2020	3	4	4	4	15	A
8	721401719	SHAIFALI JHA	Comparative Advantage Balance of payment CAD Holistic marketing ABC costing	25-08-2020	4	4	4	4	16	A
9	821401719	ROHAN GUPTA	Service Lease agreement Advertising SAFTA Treasury Bills Commercial notes	25-08-2020	4	4	4	4	16	A
10	921401719	EASHAAN BADIA	Blue Ocean strategy MBO Customer Delight Top Down Approach SEZ	25-08-2020	4	4	4	4	16	A
11	1021401719	ARYAN ANAND	Fictitious assets Prime cost Value added services Strikes Supply chain	17-11-2020	3	4	4	4	15	A
12	1121401719	SHRUTI BHATIA	Buy Back Shares Reverse Logistics VAT Retrenchment	01-09-2020	4	4	4	3	15	A

Batch-2019-2022			Date	Knowledge (5)	Presentation Skills (5)	PPT (5)	Confidence (5)	Total (20)	Grade	
S. No	Enrollment Number	Name	Topics							
			Speculation							
13	1221401719	BANKISH SINGLA	Innovation	01-09-2020	4	4	4	3	15	A
			Customer Loyalty							
			Trade mark							
			Forfeiting							
			Time Study							
14	1321401719	ANUBHAV GARG	Personal Finance	01-09-2020	4	4	4	3	15	A
			Recurring Deposits							
			Equity							
			Out Of Pocket Cost							
			Price Discrimination							
15	1421401719	MIKHIL PASRICHA	Conversion	18-08-2020	4	4	4	3	15	A
			Agency Cost							
			KYC							
			Gank Plank							
			Entrepreneurship							
16	1521401719	VISHESH SOOD	Mutual Fund	18-08-2020	4	4	4	3	15	A
			BID							
			First mover advantage							
			FII							
			Motion Study							
17	1621401719	KHUSHI PAWAR	E-Commerce	18-08-2020	4	4	4	3	15	A
			Inflation							
			CPI							
			Business Plan							
			Stake Holders							
18	1721401719	AARSH PARDESHI	Cross-functional Team	18-08-2020	4	4	4	3	15	A
			Bull-Market							
			Dumping							
			Joint Venture							
			Depository							
19	1821401719	RITVIK AHUJA	Blue-chip Companies	18-08-2020	4	4	4	3	15	A
			ESOPS							
			Nominal value							
			Contract							
			Money Laundering							
			NPA							
			Liberlization							

Batch-2019-2022				Date	Knowledge (5)	Presentation Skills (5)	PPT (5)	Confidence (5)	Total (20)	Grade
S. No	Enrollment Number	Name	Topics							
20	1921401719	APOORVPAHWA	Merger	25-08-2020	4	4	4	4	16	A
			Portfolio							
			Span of control							
21	2021401719	RIDHI KHURANA	Gloablisation	18-08-2020	4	4	4	3	15	A
			Credit Card							
			Basil-2							
			Real value							
			CAPM							
22	2121401719	MUSKAN KHANDELW	FDI	18-08-2020	4	4	4	3	15	A
			Privatisation							
			Forwards							
			Net National product							
			IPO							
23	2221401719	ABHAY BABBAR	Personal Finance	10-11-2020	3	4	4	4	15	A
			Recurring Deposits							
			Equity							
			Out Of Pocket Cost							
			Price Discrimination							
24	2321401719	PARAM HARDIK SING	Guarantee	10-11-2020	3	4	4	4	15	A
			OTC							
			Zero coupon Bond							
			Repo rate							
			Reverse Repo rate							
25	2421401719	KESHAV GUPTA	Hedging	01-09-2020	4	4	4	3	15	A
			Zero budgeting							
			Futures							
			Right Shares							
			Multiplier							
26	2521401719	NAMAN GUPTA	Capital Structure	25-08-2020	4	4	4	4	16	A
			Certificate of Deposits							
			FPO							
			Budgetary Control							
			Primary market							
27	2621401719	PARTH	Secondary Control	08-09-2020	4	4	4	3	15	A
			Beta							
			Yield							
			CRR							
			SLR							

Batch-2019-2022				Date	Knowledge (5)	Presentation Skills (5)	PPT (5)	Confidence (5)	Total (20)	Grade
S. No	Enrollment Number	Name	Topics							
28	2721401719	NAMAN SETHI	Bank rate	08-09-2020	4	4	4	3	15	A
			Price Discrimination							
			Accrued Interest							
			Equity							
			Yield							
29	2821401719	SAGAR CHAUHAN	Futures	08-09-2020	4	4	3	3	14	B
			Beta							
			CTC							
			Grapevine							
			Second Mover Advantage							
30	2921401719	ROUNAK GOEL	Stock Market	08-09-2020	4	4	3	3	14	B
			GDRs							
			Warranty							
			Explicit Cost							
			IFRS							
31	3021401719	ANSHIKA SETHI	Factoring	10-11-2020	3	4	4	4	15	A
			Lock-outs							
			Brainstorming							
			Prospectus							
			Job Description							
32	3221401719	KUNAL GARG	Personal finance	10-11-2020	3	4	4	4	15	A
			Recurring Deposits							
			Equity							
			Out of Pocket Cost							
			Price Discrimination							
33	3321401719	PRACHI GOEL	Controlling	03-11-2020	3	4	4	4	15	A
			ADRs							
			OTC							
			Rate of Return							
			Zero Budgeting							
34	3421401719	PRAGATI BHUTIA	Multiplier	03-11-2020	3	4	4	4	15	A
			AOA							
			Informal Organization							
			Annuity							
			Swaps							
35	3421401718	ROHAN TYAGI	Business Strategy	25-08-2020	4	4	4	4	16	A
			Mega Marketing							
			Reverse Brain storming							

Batch-2019-2022			Date	Knowledge (5)	Presentation Skills (5)	PPT (5)	Confidence (5)	Total (20)	Grade	
S. No	Enrollment Number	Name	Topics							
			Line and Staff Organization Kaizen							
36	3521401719	PURNIKA NAGPAL	Preference Shares Philips Cost Skimmed pice Strategy Bonus Shares Cost of Capital	03-11-2020	3	4	4	4	15	A
37	3621401719	DIPREET KAUR KHUR	Arbitrage Capital structure Attitude human capital Penetration Price Policy	03-11-2020	3	4	4	4	15	A
38	3721401719	SHRUTI GUPTA	Hedging Zero Budgeting Futures Right Shares Multiplier	26-10-2020	3	4	4	4	15	A
39	3821401719	GITANSH AHUJA	Niche Marketing Push Strategy, Business Cycles BRIC Micro Finance	19-10-2020	3	4	4	4	15	A
40	3921401719	YASH SINGHAL	Blue Ocean strategy MBO Customer Delight Top Down Approach SEZ	19-10-2020	3	4	4	4	15	A
41	4021401719	SAKSHAM AGARWAL	NAFTA Branding CPM Unity of Direction Absolute Advantage	12-10-2020	3	4	4	4	15	A
42	4121401719	YASH GUPTA	Transfer pricing Matrix structure Royalty Outsourcing European Union Company	12-10-2020	3	4	4	4	15	A

Batch-2019-2022				Date	Knowledge (5)	Presentation Skills (5)	PPT (5)	Confidence (5)	Total (20)	Grade
S. No	Enrollment Number	Name	Topics							
43	4221401719	HARSH SINGH	Auditing	03-10-2020	3	4	4	4	15	A
			Human Capital Value							
			marketing plan							
			ethnic marketing							
44	4321401719	KARAN SHARMA	Bottom up approach	03-10-2020	3	4	4	4	15	A
			4 P's							
			ABC analysis							
			Break even analysis							
45	4421401719	JATIN OBEROI	Motivation	03-10-2020	3	4	4	4	15	A
			Partnership							
			Packaging							
			PERT							
			Unity of Command							
46	4521401719	AMAN VERMA	HO Theory	18-08-2020	4	4	4	3	15	A
			Futures							
			Beta							
			CTC							
			Grapevine							
Second Mover Advantage										
47	4621401719	YUVRAJ SINGH	Service Lease agreement	27-09-2020	3	4	4	3	14	B
			Advertising							
			SAFTA							
			Treasury Bills							
			Commercial notes							
48	4721401719	GARVIT GUPTA	6 Sigma	18-08-2020	4	4	4	3	15	A
			Copy Rights							
			Protocol							
			Lay -off							
			Capital gains							
49	4821401719	AASTHA SHARMA	Fictitious assets	22-09-2020	3	4	4	3	14	B
			Prime cost							
			Value added services							
			Strikes							
			Supply chain							
50	4921401719	PRATEEK ANNASO PA	Competitive Advantage	18-08-2020	4	4	4	3	15	A
			Balance of payment							
			CAD							
			Holistic marketing							

Batch-2019-2022				Date	Knowledge (5)	Presentation Skills (5)	PPT (5)	Confidence (5)	Total (20)	Grade
S. No	Enrollment Number	Name	Topics							
			Speculation							
51	5021401719	MRIDUL KHATRI	Indirect tax	22-09-2020	3	4	4	3	14	B
			Suspense Account							
			Fixed assets							
			Short Selling							
			WPI							
52	5121401719	PAVITRA SINGH RAIK	MOA	15-09-2020	3	4	4	3	14	B
			Red Heirring Prospectus							
			Implicit cost							
			ISO 14000							
			ATM							
53	5221401719	DEVAM DHAWAN	Innovation	18-08-2020	4	4	4	3	15	A
			Customer Loyalty							
			Trade mark							
			Forfeiting							
			Time Study							
54	5321401719	NAMIT MALHOTRA	NPA	18-08-2020	4	3	4	3	14	B
			Liberlization							
			Merger							
			Portfolio							
			Span of control							
55	5421401719	SIMRAN TYAGI	Conversion	15-09-2020	3	4	4	3	14	B
			Agency Cost							
			KYC							
			Gank Plank							
			Entrepreneurship							
56	5621401719	ATUL BITLA	Mutual Fund	18-08-2020	3	4	4	3	14	B
			BID							
			First mover advantage							
			FII							
			Motion Study							
57	5721401719	LAVISHA KUMAR	E-Commerce	15-09-2020	3	4	4	3	14	B
			Inflation							
			CPI							
			Business Plan							
			Stake Holders							
			Innovation							
			Customer Loyalty							

Batch-2019-2022											
S. No	Enrollment Number	Name	Topics	Date	Knowledge (5)	Presentation Skills (5)	PPT (5)	Confidence (5)	Total (20)	Grade	
58	5821401719	ABHINAV WADHWA	Trade Mark Forfeiting Time Study	15-09-2020	4	4	4	3	15	B	
59	5921401719	NISHTHA MOGHA	NPA Liberalization Merger Portfolio Span Of Control Mutual Fund MOTION STUDY	15-09-2020	2	4	4	3	13	B	
60	6021401719	ISHANT BASIST	BID First Mover Advantage FII Motion Study	15-09-2020	3	4	4	3	14	B	

Criteria of Evaluation	
Marks	Grade
15-20	A
10-14	B
5-9	C
Below 5	D

Summary	
Grades	No. of Students
A	46
B	14
C	Nil
D	Nil

Prabhjot

Ms. Prabhjot Kaur
Class Coordinator

Jagannath International Management School

Vasant Kunj, New Delhi-110070

(Affiliated to Guru Gobind Singh Indraprastha University, New Delhi)

Recognized u/s 2(f) by UGC & Accredited with 'A' Grade by NAAC

Participant of UNGC & UNPRME, New York

ISO 9001:2015 Quality Certified

Department of Media and Communication Studies Class Presentation Evaluation (I Semester- Morning)

S.No.	Enrollment No.	Name	Presentation Topic	Date of Presentation	Knowledge	Presentation Skills	PPT (Content & Design)	Confidence	Overall
1	00114202420	Aashita Singh	The significance of newspaper in our life	15/01/2021	C	C	B	C	C
2	00214202420	Anjali Pandey	NRC	19/01/2021	A	A+	A	A+	A+
3	00314202420	Anshika Mathur	Impact of Lockdown	02/02/2021	A+	A	A+	A	A+
4	00414202420	Anshiki Jadia	Are kindles better than paper books?	16/01/2021	A	A	A	B+	A
5	00514202420	Ashish Sabat	Ayodhya case - victory of faith over facts?	09/02/2021	A	B+	A	B+	A
6	00614202420	Ashu	Fundamental Rights	02/02/2021	B	B	B+	C	B
7	00714202420	Ayushi Arora	Road Safety	02/03/2021	B+	B+	A	A	B+
8	00814202420	Bipasha Goswami	Cities are for people not cars	09/02/2021	B+	A	A	B+	A
9	00914202420	Deekshant Mittal	India's Political System	12/02/2021	B	B+	B+	B+	B+

10	01014202420	Deepdisha Sarkar	Role of technology in Education	09/03/2021	B+	B	B	B	B
11	01114202420	Diksha Baswal	Green Technology	22/01/2021	B+	B+	A	B+	B+
12	01214202420	Diksha Joshi	New Innovation Challenge by Jal Jeevan Mission	23/03/2021	C	B	B	C	B
13	01314202420	Divyansh Khurana	Sustainable Development Goals	16/03/2021	B+	A	B	A	A
14	01414202420	Divyanshi Goel	The Farm Bill 2020	27/01/2021	A	A	A	B+	A
15	01514202420	Drisy P	Overpopulation: Strength or weakness for India?	26/02/2021	A	A	A	A	A
16	01614202420	Harshita Bharti	Times of India	26/02/2021	B	B	B	B	B
17	01714202420	Harshita Dewan	Euthanasia	27/01/2021	B+	A	A	A	A
18	01814202420	Harshita Dudeja	Unemployment	09/03/2021	A	A	A	A+	A
19	01914202420	Jashandeep Kaur	Are Indian schools ready for online mode of teaching?	12/01/2021	B	C	B	C	C
20	02014202420	Jasmine Kaur	Impact of media amid lockdown	19/01/2021	B+	A	A	A	A
21	02114202420	Jhanvi Ganotra	The Spirit and Quintessence of Fundamental Duties	26/02/2021	B	B	B+	B	B
22	02214202420	Kaif	Constitution of India	15/01/2021	B+	C	B	C	B
23	02314202420	Kaveri Duharia	E-Commerce in India	15/03/2021	B+	B+	A	B	B
24	02414202420	Khushi Dixit	Indian Cinema	15/03/2021	A	B+	A	A	A

25	02514202420	Khushi Mudgal	Right to Information Act India	15/03/2021	A	B	B+	B+	B+
26	02614202420	Krishang Juneja	India as a developing country	22/01/2021	A	B+	A	A	A
27	02714202420	Krishnam Sharma	Republic TV	15/03/2021	B+	B+	B+	B	B+
28	02814202420	Luvya Kariro	Women Empowerment	12/01/2021	B	B	B+	B+	B+
29	02914202420	Mayank Mishra	Amish Tripathi	22/01/2021	A	B+	A	A	A
30	03014202420	Mayank Sethi	Cyber crimes	23/03/2021	A	B+	A	B+	B+
31	03114202420	Momina Kauser	Youtube- A boon or a curse?	16/03/2021	B+	A	B	A	B+
32	03214202420	Muskaan Gondal	Directive principles of State Policy	15/03/2021	A	A	A	A	A
33	03314202420	Muskan Verma	Content monitoring in Media	09/02/2021	A	B+	B+	B	B+
34	03414202420	Nitika Bhatt	National Education Policy 2020	09/03/2021	A	B+	A+	A	A
35	03514202420	Palak Nahata	Hindi vs. English Dailies	12/02/2021	B+	B+	A	B	B+
36	03614202420	Parvathy Pillai	Changes in Indian Fashion	15/03/2021	A	A	A	A	A
37	03714202420	Prachi Bhagat	Blue Flag Certification	22/01/2021	B+	A	A	A	A
38	03814202420	Prisha Sharma	Gender Equality	16/03/2021	B+	A	A	A	A
39	03914202420	Ram Saxena	Environment and Biodiversity	11/02/2021	B	C	B+	C	B
40	04014202420	Samarth Misra	Television Violence and Children	19/01/2021	B	B+	C	A	B+

41	04114202420	Shashvat Chandra	Art. 370	19/01/2021	A	A	B+	B+	A
42	04214202420	Shivam	Social Media Impact on youth	17/03/2021	A	A	A	A	A
43	04314202420	Sikander Bakshi	Climate Change	23/03/2021	B+	B+	A	B+	B+
44	04414202420	Sonali	Important Amendments in Indian Constitution	02/03/2021	A	B+	B+	B+	B+
45	04514202420	Sukanya Aich	Famous journalists of India	23/03/2021	A	B	A	B	B+
46	04614202420	Sumant Sharma	Terrorism	02/02/2021	B	B	B+	B	B
47	04714202420	Talib	Netflix Vs. Amazon Prime	09/03/2021	A	B	A	B	B+
48	04814202420	Ujjawal Dhall	Citizenship	17/03/2021	B+	A	A	B	A
49	04914202420	Vansh Kumar	Rajat Sharma	17/03/2021	B	B	B	B	B
50	05014202420	Vansh Sehgal	Pyramids	18/03/2021	A	B+	A	B+	A
51	05114202420	Vidhi Kumari	Pankaj Pachauri	16/03/2021	A	B	A	B	B+
52	05214202420	Vishaa Jain	Water crisis in India	15/01/2021	A	A	B+	A	A
53	05314202420	Vridhi Soodhan	Fake News	22/02/2021	B+	A	B	A	B+
54	05414202420	Yugum Tiwari	Devadasi System	18/03/2021	B	B	B+	B	B
55	35114202420	Nikhil Oberoi	Doordarshan	02/03/2021	B+	B	B+	B	B
56	35214202420	Ashika Grover	Feminism	26/02/2021	A	A	A	A	A
57	35314202420	Vanshika Kalra	Buddhism Vs. Jainism	18/03/2021	A	A	A	A	A

58	35414202420	Vriti Gupta	Storytelling- Fiction vs Non-Fiction	18/03/2021	A	B+	A	B	B+
59	35514202420	Khushi Bansal	Reality Shows and its impact	18/03/2021	A	B	A	B	B+
60	35614202420	Divya Prajapat	Atmanirbhar Bharat	18/03/2021	B	B	B+	B	B

Note: - Evaluation Criteria

- A+ Excellent**
- A Very Good**
- B+ Good**
- B Fair**
- C Average**



Class- Coordinator



HOD-BA(JMC)

Quiz



Shruti Bhuttani <shruti.bhuttani@jagannath.org>

Quiz 13 business terms

Shruti Bhuttani <shruti.bhuttani@jagannath.org>

Tue, Jun 15, 2021 at 2:54 AM

To: Priyanka Attri <priyanka.attri@jagannath.org>, Anshu Punshi <anshu.punshi@jagannath.org>, Nisha Wadhawan <nisha.wadhawan@jagannath.org>, Swati Mathur <swati.mathur@jagannath.org>, Vipul Singh <vipul.singh@jagannath.org>, Divya Gupta <divya.gupta@jagannath.org>, Pooja Madaan <pooja.madaan@jagannath.org>, Deep Biswas <deep.biswas@jagannath.org>, Gaurav Bhardwaj <gaurav.bhardwaj@jagannath.org>, Sonia Gandhi <sonia.gandhi@jagannath.org>

Cc: anu bhardwaj <anu.bhardwaj@jagannath.org>, "Dr. Nidhi Gupta" <hodbba.vk@jagannath.org>

Dear All ,

PLEASE find the link of Quiz 13.

<https://forms.gle/QKETHt6Pd2vtctpPA>

----- Forwarded message -----

From: **Shruti Bhuttani** <shruti.bhuttani@jagannath.org>

Date: Tue, 15 Jun 2021, 15:22

Subject: Quiz 13 business terms

To: Pooja Madaan <pooja.madaan@jagannath.org>, Deep Biswas <deep.biswas@jagannath.org>, Priyanka Attri <priyanka.attri@jagannath.org>, Prabhjot Kaur <prabhjot.kaur@jagannath.org>, Nisha Wadhawan <nisha.wadhawan@jagannath.org>, Anshu Punshi <anshu.punshi@jagannath.org>, Swati Mathur <swati.mathur@jagannath.org>, Vipul Singh <vipul.singh@jagannath.org>, Divya Gupta <divya.gupta@jagannath.org>, Sonia Gandhi <sonia.gandhi@jagannath.org>, Gaurav Bhardwaj <gaurav.bhardwaj@jagannath.org>

<https://forms.gle/QKETHt6Pd2vtctpPA>

BUSINESS TERMS QUIZ 13

* Required

1. NAME *

2. ENROLLMENT NO. *

3. CLASS *

Mark only one oval.

II A M

II B M

II A E

II B E

IV A M

IV B M

IV A E

IV B E

VI A M

VI B M

VI A E

VI B E

Untitled Section

4. 1. What is the group of customers called that a business has decided to aim its promotions at? * 1 point

Mark only one oval.

- Marketing
- Target Market
- Sales
- Employees

5. 2. To calculate Profit you must know how much you had in Sales. * 1 point

Mark only one oval.

- True
- False

6. 3. The exchange of goods or services for money is: * 1 point

Mark only one oval.

- Sales
- Profit
- Gross Profit
- Commission

7. 4. Sales would be categorized as * 1 point

Mark only one oval.

- Income (Money coming into the company)
- Expense (Money going out of the company)

8. 5. Cost of Goods Sold helps in determining the selling price of a product. * 1 point

Mark only one oval.

- True
 False

9. 6. The purpose of a cover letter is * 1 point

Check all that apply.

- Inform the position you are applying for
 Provide qualities and characteristics you have
 Inform them why you would be good for the job
 Provide them with references of people they can call
 Inform them why they would want to hire you more than anyone else

10. 7. To prepare for an interview, you should * 1 point

Check all that apply.

- Prepare questions to ask at the interview
 Practice answering questions
 Nothing at all if you have done many interviews
 Research the company

11. 8. If our profits are negative, it means * 1 point

Mark only one oval.

- Expenses are more than Sales
 Sales are more than Expenses
 Selling Prices are too high
 Profits don't matter in business

12. 9. What is it called when payment is made based on a percentage of sales? * 1 point

Mark only one oval.

- Profit
- Sales
- Target Market
- Commission

13. 10. The amount of sales is needed to calculate commission. 1 point

Mark only one oval.

- True
- False

14. 11. To calculate sales you must know the cost of goods sold. * 1 point

Mark only one oval.

- True
- False

15. 12. Doubling the cost of goods sold to help determine the selling price is called: * 1 point

Mark only one oval.

- Sales
- Cost of goods sold
- Gross Profit
- Keystoning

16. 13. The amount a business makes before expenses is called:

1 point

Mark only one oval.

- Sales
- Profit
- Gross Profit
- Cost of goods sold

17. 14. The amount a business makes after expenses is called: *

1 point

Mark only one oval.

- Sales
- Gross Profit
- Profit
- Cost of goods sold

18. 15. Check all of the sections that would be found on a resume? *

1 point

Check all that apply.

- Personal Information (Name, Address, Phone Number, email address)
- References
- Previous Boyfriends/Girlfriends
- Education
- Picture of yourself
- Work Experience

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Google Forms

Timestamp	Score	NAME	Enrollment No.	Class	1. What is the group of customers called that a business has decided to aim its promotions at?	2. To calculate Profit you must know how much you had in Sales.	3. The exchange of goods or services for money is:	4. Sales would be categorized as	5. Cost of Goods Sold helps in determining the selling price of a product.	6. The purpose of a cover letter is	7. To prepare for an interview, you should	8. If our profits are negative, it means	9. What is it called when payment is made based on a percentage of sales?	10. The amount of sales is needed to calculate commission.	11. To calculate sales you must know the cost of goods sold.	12. Doubling the cost of goods sold to help determine the selling price is called:	13. The amount a business makes before expenses is called:	14. The amount a business makes after expenses is called:	15. Check all of the sections that would be found on a resume?
6-15-2021 3:03:24	9 / 15	Tushar Kanwal	05214201718	VI A M	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Provide qualities and characteristics you have. Inform them why you would be good for the job. Provide them with references of people they can call, inform them why they would want to hire you more than anyone else	Prepare questions to ask at the interview. Practice answering questions. Research the company	Expenses are more than Sales	Commission	FALSE	FALSE	Keystoning	Profit	Sales	Personal Information (Name, Address, Phone Number, email address), References, Education, Work Experience
6-15-2021 3:03:44	2 / 15	Nitin Kumar	02614201718	VI A M	Target Market	TRUE	Profit	Expense (Money going out of the company)	FALSE	Inform the position you are applying for. Provide them with references of people they can call	Prepare questions to ask at the interview. Nothing at all if you have done many interviews	Sales are more than Expenses	Profit	FALSE	TRUE	Sales	Sales	Sales	Personal Information (Name, Address, Phone Number, email address), References, Previous Boyfriends/Girlfriends, Education, Picture of yourself, Work Experience
6-15-2021 3:05:49	10 / 15	Parth	02614201718	VI A M	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have	Practice answering questions. Research the company	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Cost of goods sold	Sales	Personal Information (Name, Address, Phone Number, email address), References, Education, Work Experience
6-15-2021 3:06:39	10 / 15	Aashish garg	00214201718	VI A M	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform them why you would be good for the job	Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Cost of goods sold	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-15-2021 3:11:05	9 / 15	Aarushi	00114201718	VI A M	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Provide them with references of people they can call	Prepare questions to ask at the interview. Practice answering questions. Research the company	Expenses are more than Sales	Commission	TRUE	FALSE	Cost of goods sold	Profit	Gross Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-15-2021 3:19:00	10 / 15	Anoushka Jaya Prakash	00414201718	VI A M	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job. Provide them with references of people they can call, inform them why they would want to hire you more than anyone else	Prepare questions to ask at the interview. Practice answering questions. Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Gross Profit	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-15-2021 3:35:09	12 / 15	Shiwam Arora	04314201718	VI A M	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job. Provide them with references of people they can call, inform them why they would want to hire you more than anyone else	Practice answering questions. Research the company	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Work Experience
6-15-2021 3:37:53	10 / 15	Nandini Sharma	02414201718	VI A M	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job. Provide them with references of people they can call, inform them why they would want to hire you more than anyone else	Prepare questions to ask at the interview. Practice answering questions. Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Keystoning	Cost of goods sold	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-15-2021 3:41:04	11 / 15	Manav Gupta	01914201718	VI A M	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job. Provide them with references of people they can call, inform them why they would want to hire you more than anyone else	Practice answering questions. Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-15-2021 3:44:28	10 / 15	Shubham Rudola	04814201718	VI A M	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Inform them why you would be good for the job. Inform them why they would want to hire you more than anyone else	Practice answering questions. Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Keystoning	Profit	Gross Profit	Personal Information (Name, Address, Phone Number, email address), References
6-15-2021 4:13:27	5 / 15	Aman vats	42714201718	VI B M	Target Market	TRUE	Profit	Expense (Money going out of the company)	TRUE	Inform the position you are applying for	Prepare questions to ask at the interview. Practice answering questions. Research the company	Expenses are more than Sales	Profit	FALSE	TRUE	Cost of goods sold	Gross Profit	Sales	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-15-2021 4:33:20	9 / 15	Nikhil Khanna	40914201718	VI B M	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job. Inform them why they would want to hire you more than anyone else	Prepare questions to ask at the interview. Practice answering questions. Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Cost of goods sold	Sales	Profit	Personal Information (Name, Address, Phone Number, email address), Education, Picture of yourself, Work Experience

Timestamp	Score	NAME	Enrollment No.	Class	1. What is the group of customers called that a business has decided to aim its promotions at?	2. To calculate Profit you must know how much you had in Sales.	3. The exchange of goods or services for money is:	4. Sales would be categorized as	5. Cost of Goods Sold helps in determining the selling price of a product.	6. The purpose of a cover letter is	7. To prepare for an interview, you should	8. If our profits are negative, it means	9. What is it called when payment is made based on a percentage of sales?	10. The amount of sales is needed to calculate commission.	11. To calculate sales you must know the cost of goods sold.	12. Doubling the cost of goods sold to help determine the selling price is called:	13. The amount a business makes before expenses is called:	14. The amount a business makes after expenses is called:	15. Check all of the sections that would be found on a resume?
6-15-2021 4:33:28	8 / 15	Yuvraj Singh	06414201718	VI B M	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Provide qualities and characteristics you have. Provide them with references of people they can call, Inform them why they would want to hire you more than anyone else	Prepare questions to ask at the interview, Practice answering questions, Research the company	Selling Prices are too high	Commission	FALSE	TRUE	Keystoning	Sales	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-15-2021 5:09:18	6 / 15	Vishal Khullar	9958089263	VI B M	Marketing	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for	Prepare questions to ask at the interview	Expenses are more than Sales	Profit	TRUE	TRUE	Sales	Sales	Sales	Personal Information (Name, Address, Phone Number, email address)
6-15-2021 6:03:38	4 / 15	Tushar chhabra	43114201718	VI B M	Target Market	FALSE	Profit	Expense (Money going out of the company)	TRUE	Inform the position you are applying for	Prepare questions to ask at the interview	Profits don't matter in business	Target Market	FALSE	TRUE	Gross Profit	Gross Profit	Profit	Education
6-15-2021 6:32:01	5 / 15	Abhishek verma	50114201718	VI B M	Marketing	TRUE	Gross Profit	Income (Money coming into the company)	TRUE	Inform the position you are applying for, Provide qualities and characteristics you have, Inform them why you would be good for the job, Inform them why they would want to hire you more than anyone else	Research the company	Expenses are more than Sales	Profit	FALSE	TRUE	Cost of goods sold	Profit	Profit	Personal Information (Name, Address, Phone Number, email address), Education, Picture of yourself, Work Experience
6-15-2021 6:53:43	6 / 15	Vidur bhalla	36121401718	VI A M	Target Market	TRUE	Profit	Income (Money coming into the company)	TRUE	Inform the position you are applying for, Provide qualities and characteristics you have, Inform them why you would be good for the job, Provide them with references of people they can call	Prepare questions to ask at the interview, Practice answering questions, Research the company	Expenses are more than Sales	Sales	TRUE	TRUE	Gross Profit	Cost of goods sold	Gross Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-15-2021 6:55:51	5 / 15	Vedant Kapoor	05814201718	VI A M	Target Market	TRUE	Profit	Income (Money coming into the company)	FALSE	Provide qualities and characteristics you have, Inform them why you would be good for the job, Provide them with references of people they can call	Prepare questions to ask at the interview, Nothing at all if you have done many interviews	Expenses are more than Sales	Profit	FALSE	TRUE	Keystoning	Profit	Cost of goods sold	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-15-2021 7:02:59	12 / 15	Karan Sabharwal	01514201718	VI A M	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform them why you would be good for the job	Prepare questions to ask at the interview, Practice answering questions, Research the company	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Work Experience
6-15-2021 7:14:02	6 / 15	Prateek Gulati	03014201718	VI A M	Target Market	TRUE	Commission	Income (Money coming into the company)	TRUE	Inform them why they would want to hire you more than anyone else	Practice answering questions, Research the company	Expenses are more than Sales	Profit	FALSE	TRUE	Sales	Sales	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-15-2021 7:22:53	6 / 15	Shubham Khandelwal	44514201718	VI A M	Marketing	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for	Prepare questions to ask at the interview	Expenses are more than Sales	Profit	TRUE	TRUE	Sales	Sales	Sales	Personal Information (Name, Address, Phone Number, email address)
6-15-2021 7:55:31	9 / 15	Mehak Bakshi	44614201718	VI A M	Target Market	TRUE	Sales	Income (Money coming into the company)	FALSE	Inform the position you are applying for, Inform them why you would be good for the job	Prepare questions to ask at the interview, Practice answering questions, Research the company	Expenses are more than Sales	Sales	TRUE	FALSE	Cost of goods sold	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), Education, Work Experience
6-15-2021 11:55:40	8 / 15	Vanshita Joshi	02414201719	IV A M	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for, Provide qualities and characteristics you have	Practice answering questions, Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Gross Profit	Cost of goods sold	Gross Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-15-2021 12:02:16	10 / 15	Samarth Nagpal	02814201719	IV A M	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Provide qualities and characteristics you have, Inform them why you would be good for the job, Inform them why they would want to hire you more than anyone else	Prepare questions to ask at the interview, Practice answering questions, Nothing at all if you have done many interviews, Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Cost of goods sold	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-15-2021 12:33:57	12 / 15	Aditya Kumar Chaturvedi	01014201719	IV A M	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for, Provide qualities and characteristics you have, Inform them why you would be good for the job, Inform them why they would want to hire you more than anyone else	Prepare questions to ask at the interview, Practice answering questions, Research the company	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-15-2021 18:53:31	7 / 15	Vaibhav Garg	35821401729	IV A M	Target Market	TRUE	Profit	Income (Money coming into the company)	TRUE	Provide qualities and characteristics you have, Provide them with references of people they can call, Inform them why they would want to hire you more than anyone else	Prepare questions to ask at the interview, Research the company	Sales are more than Expenses	Sales	TRUE	FALSE	Cost of goods sold	Gross Profit	Cost of goods sold	Personal Information (Name, Address, Phone Number, email address), Education, Picture of yourself, Work Experience
6-15-2021 19:17:55	9 / 15	Atul Sharma	02214201719	IV A M	Marketing	TRUE	Sales	Income (Money coming into the company)	FALSE	Provide qualities and characteristics you have	Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Work Experience
6-15-2021 19:58:54	11 / 15	Vedant hemal	05014201719	IV A M	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Provide qualities and characteristics you have	Prepare questions to ask at the interview, Practice answering questions, Research the company	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Sales	Profit	Education, Work Experience
6-15-2021 19:59:39	8 / 15	Ritik soni	04214201719	IV A M	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Provide qualities and characteristics you have	Practice answering questions	Expenses are more than Sales	Commission	TRUE	TRUE	Cost of goods sold		Gross Profit	Personal Information (Name, Address, Phone Number, email address)

Timestamp	Score	NAME	Enrollment No.	Class	1. What is the group of customers called that a business has decided to aim its promotions at?	2. To calculate Profit you must know how much you had in Sales.	3. The exchange of goods or services for money is:	4. Sales would be categorized as	5. Cost of Goods Sold helps in determining the selling price of a product.	6. The purpose of a cover letter is	7. To prepare for an interview, you should	8. If our profits are negative, it means	9. What is it called when payment is made based on a percentage of sales?	10. The amount of sales is needed to calculate commission.	11. To calculate sales you must know the cost of goods sold.	12. Doubling the cost of goods sold to help determine the selling price is called:	13. The amount a business makes before expenses is called:	14. The amount a business makes after expenses is called:	15. Check all of the sections that would be found on a resume?
6-15-2021 20:04:14	11 / 15	Sahil Bagga	04814201719	IV A M	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job. Provide them with references of people they can call. Inform them why they would want to hire you more than anyone else	Practice answering questions, Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-15-2021 20:30:20	8 / 15	Sanyam Bhatia	01514201719	IV A M	Target Market	TRUE	Gross Profit	Income (Money coming into the company)	TRUE	Inform them why you would be good for the job. Inform them why they would want to hire you more than anyone else	Practice answering questions, Research the company	Expenses are more than Sales	Commission	TRUE	FALSE	Cost of goods sold	Profit	Gross Profit	Personal Information (Name, Address, Phone Number, email address), Education, Picture of yourself, Work Experience
6-15-2021 20:40:31	10 / 15	Rupesh Bhati	00314201719	IV A M	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Provide qualities and characteristics you have. Provide them with references of people they can call. Inform them why they would want to hire you more than anyone else	Practice answering questions, Research the company	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Sales	Gross Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-15-2021 21:07:52	10 / 15	Naazreen Sheikh	02314201719	IV A M	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why they would want to hire you more than anyone else	Prepare questions to ask at the interview. Research the company	Expenses are more than Sales	Commission	FALSE	TRUE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Work Experience
6-15-2021 21:13:03	9 / 15	Dhruv	02914201719	IV A M	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job. Provide them with references of people they can call. Inform them why they would want to hire you more than anyone else	Prepare questions to ask at the interview. Practice answering questions, Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Keystoning	Profit	Gross Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-15-2021 21:25:00	11 / 15	Mayank Shama	00914201719	IV A M	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job. Inform them why they would want to hire you more than anyone else	Prepare questions to ask at the interview. Practice answering questions, Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-15-2021 21:30:01	7 / 15	Sarthak malik	01714201719	IV A M	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Inform them why you would be good for the job. Provide them with references of people they can call	Prepare questions to ask at the interview. Practice answering questions	Expenses are more than Sales	Profit	FALSE	TRUE	Gross Profit	Profit	Sales	Personal Information (Name, Address, Phone Number, email address), References, Education, Work Experience
6-15-2021 21:31:20	8 / 15	Kanav chawla	02714201719	IV A M	Target Market	TRUE	Gross Profit	Income (Money coming into the company)	TRUE	Provide qualities and characteristics you have	Practice answering questions	Expenses are more than Sales	Commission	TRUE	TRUE	Keystoning	Sales	Gross Profit	Personal Information (Name, Address, Phone Number, email address)
6-15-2021 21:41:29	9 / 15	Armaan	02014201719	IV A M	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide them with references of people they can call	Practice answering questions, Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Gross Profit	Sales	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Work Experience
6-15-2021 21:43:46	9 / 15	Muskaan dua	02614201719	IV A M	Target Market	TRUE	Sales	Income (Money coming into the company)	FALSE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Practice answering questions, Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Gross Profit	Cost of goods sold	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-15-2021 21:48:24	11 / 15	yanika verma	02114201719	IV A M	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job. Provide them with references of people they can call. Inform them why they would want to hire you more than anyone else	Practice answering questions, Research the company	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Sales	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-16-2021 1:03:14	10 / 15	MEGHA Tomar	00321401719	IV A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Provide them with references of people they can call	Prepare questions to ask at the interview. Practice answering questions, Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Gross Profit	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), Education, Picture of yourself, Work Experience
6-16-2021 1:03:14	9 / 15	Abhinav Wadhwa	05821401719	IV A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job. Inform them why they would want to hire you more than anyone else	Prepare questions to ask at the interview. Practice answering questions, Research the company	Expenses are more than Sales	Commission	FALSE	TRUE	Cost of goods sold	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-16-2021 1:04:39	7 / 15	ishant basist	06021401719	IV A E	Target Market	TRUE	Sales	Expense (Money going out of the company)	TRUE	Provide qualities and characteristics you have	Practice answering questions	Expenses are more than Sales	Commission	FALSE	TRUE	Keystoning	Cost of goods sold	Gross Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Work Experience

Timestamp	Score	NAME	Enrollment No.	Class	1. What is the group of customers called that a business has decided to aim its promotions at?	2. To calculate Profit you must know how much you had in Sales.	3. The exchange of goods or services for money is:	4. Sales would be categorized as	5. Cost of Goods Sold helps in determining the selling price of a product.	6. The purpose of a cover letter is	7. To prepare for an interview, you should	8. If our profits are negative, it means	9. What is it called when payment is made based on a percentage of sales?	10. The amount of sales is needed to calculate commission.	11. To calculate sales you must know the cost of goods sold.	12. Doubling the cost of goods sold to help determine the selling price is called:	13. The amount a business makes before expenses is called:	14. The amount a business makes after expenses is called:	15. Check all of the sections that would be found on a resume?
6-16-2021 1:05:58	11 / 15	Dipreet	03621401719	IV A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Provide qualities and characteristics you have. Inform them why they would want to hire you more than anyone else	Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-16-2021 1:08:40	9 / 15	Keshav Gupta	02421401719	IV A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Provide qualities and characteristics you have	Practice answering questions	Expenses are more than Sales	Commission	TRUE	TRUE	Keystoning	Sales	Gross Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-16-2021 1:10:43	10 / 15	Mikhail Pasricha	01421401719	IV A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job. Provide them with references of people they can call. Inform them why they would want to hire you more than anyone else	Prepare questions to ask at the interview. Practice answering questions. Research the company	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Profit	Gross Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Work Experience
6-16-2021 1:11:32	11 / 15	Prachi	033	IV A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job. Inform them why they would want to hire you more than anyone else	Practice answering questions. Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-16-2021 1:12:06	11 / 15	Eashaan Badia	00921401719	IV A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for	Practice answering questions	Expenses are more than Sales	Commission	TRUE	TRUE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-16-2021 1:12:34	14 / 15	Apoorv	01921401719	IV A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Practice answering questions. Research the company	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References
6-16-2021 1:14:40	11 / 15	Simran Tyagi	05421401719	IV A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Provide qualities and characteristics you have	Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), Education, Picture of yourself, Work Experience
6-16-2021 1:17:25	11 / 15	Prateek Annaso Patil	04921401719	IV A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why they would want to hire you more than anyone else	Practice answering questions. Research the company	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Sales	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Work Experience
6-16-2021 1:33:52	8 / 15	Bankish singla	01221401719	IV A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Provide qualities and characteristics you have. Inform them why you would be good for the job	Practice answering questions. Research the company	Expenses are more than Sales	Commission	FALSE	TRUE	Keystoning	Sales	Gross Profit	Personal Information (Name, Address, Phone Number, email address), Education, Picture of yourself, Work Experience
6-16-2021 4:12:59	10 / 15	Rishi arora	03214201718	VI A M	Target Market	TRUE	Gross Profit	Income (Money coming into the company)	TRUE	Provide them with references of people they can call	Research the company	Expenses are more than Sales	Profit	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), Education, Work Experience
6-16-2021 4:48:38	9 / 15	Dhruv	02914201719	IV A M	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job. Provide them with references of people they can call. Inform them why they would want to hire you more than anyone else	Prepare questions to ask at the interview. Practice answering questions. Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Keystoning	Profit	Gross Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-16-2021 5:55:09	9 / 15	Dhruv	02914201719	IV A M	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job. Provide them with references of people they can call. Inform them why they would want to hire you more than anyone else	Prepare questions to ask at the interview. Practice answering questions. Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Keystoning	Profit	Gross Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-17-2021 0:54:10	6 / 15	Puneet rohilla	08921401719	IV B E	Marketing	TRUE	Gross Profit	Income (Money coming into the company)	TRUE	Inform them why you would be good for the job	Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Gross Profit	Profit	Gross Profit	Previous Boyfriends/Girlfriends
6-17-2021 0:58:56	9 / 15	Manas Pradhan	07821401719	IV B E	Employees	TRUE	Sales	Income (Money coming into the company)	TRUE	Provide qualities and characteristics you have. Inform them why they would want to hire you more than anyone else	Prepare questions to ask at the interview	Expenses are more than Sales	Commission	TRUE	TRUE	Cost of goods sold	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Work Experience
6-17-2021 0:59:16	10 / 15	TAYYAB ALI	10021401719	VI B E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for	Prepare questions to ask at the interview. Practice answering questions. Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Keystoning	Sales	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience

Timestamp	Score	NAME	Enrollment No.	Class	1. What is the group of customers called that a business has decided to aim its promotions at?	2. To calculate Profit you must know how much you had in Sales.	3. The exchange of goods or services for money is:	4. Sales would be categorized as	5. Cost of Goods Sold helps in determining the selling price of a product.	6. The purpose of a cover letter is	7. To prepare for an interview, you should	8. If our profits are negative, it means	9. What is it called when payment is made based on a percentage of sales?	10. The amount of sales is needed to calculate commission.	11. To calculate sales you must know the cost of goods sold.	12. Doubling the cost of goods sold to help determine the selling price is called:	13. The amount a business makes before expenses is called:	14. The amount a business makes after expenses is called:	15. Check all of the sections that would be found on a resume?
6-17-2021 0:59:27	4 / 15	Arshan Ahmad	36121401719	IV B E	Sales	TRUE	Sales	Income (Money coming into the company)	FALSE	Inform them why you would be good for the job	Practice answering questions	Expenses are more than Sales	Sales		TRUE	Cost of goods sold	Profit	Sales	References
6-17-2021 1:04:09	8 / 15	Mridul khatri	05021401719	IV A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job. Inform them why they would want to hire you more than anyone else	Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Cost of goods sold	Cost of goods sold	Gross Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-17-2021 1:06:53	9 / 15	Rishabh Dimri	00114201719	IV B E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Provide qualities and characteristics you have	Prepare questions to ask at the interview. Practice answering questions. Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Keystoning	Sales	Gross Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Work Experience
6-17-2021 1:09:01	12 / 15	Parth Kapoor	08221401719	IV B E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Provide qualities and characteristics you have	Practice answering questions	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-17-2021 1:11:23	8 / 15	nitya tyagi	02525501719	IV B E	Target Market	TRUE	Gross Profit	Income (Money coming into the company)	TRUE	Provide qualities and characteristics you have. Inform them why you would be good for the job. Inform them why they would want to hire you more than anyone else	Prepare questions to ask at the interview. Practice answering questions. Research the company	Expenses are more than Sales	Target Market	TRUE	TRUE	Keystoning	Gross Profit	Sales	Personal Information (Name, Address, Phone Number, email address), References, Education, Work Experience
6-17-2021 1:13:56	12 / 15	GAURAV SINGH	09821401719	IV B E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Practice answering questions. Research the company	Expenses are more than Sales	Profit	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-17-2021 1:20:36	12 / 15	shreya chowdhury	06121401719	IV B E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for	Research the company	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Work Experience
6-17-2021 2:05:06	9 / 15	NISCHAY JAIN	07221401719	IV B E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Provide qualities and characteristics you have. Inform them why you would be good for the job	Practice answering questions. Research the company	Expenses are more than Sales	Commission	TRUE	FALSE	Gross Profit	Cost of goods sold	Gross Profit	Personal Information (Name, Address, Phone Number, email address), Education, Work Experience
6-18-2021 3:21:24	8 / 15	Shubhankar Mohapatra	45221401718	VI B E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform them why they would want to hire you more than anyone else	Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Gross Profit	Sales	Gross Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-18-2021 3:22:39	11 / 15	Rajdeep Singh Dua	42921401718	VI B E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have	Practice answering questions. Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-18-2021 3:24:08	11 / 15	Rahul Sharma	40721401718	VI B E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Provide qualities and characteristics you have. Inform them why you would be good for the job	Practice answering questions. Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Work Experience
6-18-2021 3:24:48	10 / 15	Govind Vohra	44525501718	VI B E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform them why they would want to hire you more than anyone else	Practice answering questions	Expenses are more than Sales	Commission	TRUE	TRUE	Gross Profit	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), Education, Picture of yourself, Work Experience
6-18-2021 3:29:13	7 / 15	Nisha Sindhu	43621401718	VI B E	Target Market	TRUE	Sales	Income (Money coming into the company)	FALSE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job. Provide them with references of people they can call. Inform them why they would want to hire you more than anyone else	Prepare questions to ask at the interview. Practice answering questions. Research the company	Expenses are more than Sales	Sales	TRUE	TRUE	Keystoning	Profit	Gross Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Work Experience
6-20-2021 23:48:06	9 / 15	Mehak Pande	43214201718	VI B M	Target Market	TRUE	Sales	Income (Money coming into the company)	FALSE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job. Inform them why they would want to hire you more than anyone else	Prepare questions to ask at the interview. Practice answering questions. Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Cost of goods sold	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), Education, Picture of yourself, Work Experience
6-21-2021 1:50:24	3 / 15	Rohan gupta	00821401719	IV A E	Target Market	TRUE	Profit	Expense (Money going out of the company)	FALSE	Provide qualities and characteristics you have	Practice answering questions	Sales are more than Expenses	Sales	FALSE	FALSE	Cost of goods sold	Profit	Gross Profit	References
6-21-2021 1:51:55	5 / 15	Rounak goel	02921401719	IV A E	Target Market	TRUE	Gross Profit	Expense (Money going out of the company)	TRUE	Inform them why you would be good for the job	Nothing at all if you have done many interviews	Expenses are more than Sales	Profit	FALSE	TRUE	Gross Profit	Gross Profit	Sales	References
6-21-2021 1:52:22	6 / 15	Gitanish Ahuja	03821401719	IV A E	Marketing	TRUE	Sales	Income (Money coming into the company)	TRUE	Provide qualities and characteristics you have	Practice answering questions	Expenses are more than Sales	Profit	TRUE	TRUE	Sales	Sales	Sales	Personal Information (Name, Address, Phone Number, email address)
6-21-2021 1:52:37	8 / 15	Shafali Jha	00721401719	IV A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for	Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Gross Profit	Cost of goods sold	Gross Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience

Timestamp	Score	NAME	Enrollment No.	Class	1. What is the group of customers called that a business has decided to aim its promotions at?	2. To calculate Profit you must know how much you had in Sales.	3. The exchange of goods or services for money is:	4. Sales would be categorized as	5. Cost of Goods Sold helps in determining the selling price of a product.	6. The purpose of a cover letter is	7. To prepare for an interview, you should	8. If our profits are negative, it means	9. What is it called when payment is made based on a percentage of sales?	10. The amount of sales is needed to calculate commission.	11. To calculate sales you must know the cost of goods sold.	12. Doubling the cost of goods sold to help determine the selling price is called:	13. The amount a business makes before expenses is called:	14. The amount a business makes after expenses is called:	15. Check all of the sections that would be found on a resume?
6-21-2021 1:53:27	11 / 15	Eashaan Badia	00921401719	IV A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for	Practice answering questions	Expenses are more than Sales	Commission	TRUE	TRUE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-21-2021 1:55:26	5 / 15	Jatin oberoi	04421401719	IV A E	Marketing	TRUE	Sales	Income (Money coming into the company)	FALSE	Provide qualities and characteristics you have	Research the company	Expenses are more than Sales	Profit	TRUE	TRUE	Gross Profit	Sales	Cost of goods sold	References
6-21-2021 1:55:46	11 / 15	Shruti bhata	01121401719	IV A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Provide qualities and characteristics you have	Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-21-2021 2:00:28	10 / 15	Param Hardik Singh	02321401719	IV A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform them why you would be good for the job	Practice answering questions, Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Gross Profit	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-21-2021 2:04:44	10 / 15	Devam Dhawan	05221401719	IV A E	Target Market	TRUE	Sales	Expense (Money going out of the company)	TRUE	Provide qualities and characteristics you have, Inform them why you would be good for the job	Practice answering questions, Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), Education, Work Experience
6-21-2021 2:10:32	10 / 15	Garvit gupta	04721401719	IV A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform them why you would be good for the job, Inform them why they would want to hire you more than anyone else	Practice answering questions, Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Gross Profit	Gross Profit	Profit	References, Education, Work Experience
6-21-2021 2:11:46	8 / 15	Yash Gupta	04121401719	IV A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for, Inform them why you would be good for the job, Provide them with references of people they can call	Prepare questions to ask at the interview, Practice answering questions, Research the company	Expenses are more than Sales	Profit	TRUE	TRUE	Keystoning	Sales	Gross Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-21-2021 2:19:11	13 / 15	Saksham Agarwal	04021401719	IV A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for, Inform them why they would be good for the job, Inform them why they would want to hire you more than anyone else	Prepare questions to ask at the interview, Practice answering questions	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-21-2021 2:29:23	9 / 15	Purnika	03521401719	IV A E	Marketing	TRUE	Sales	Expense (Money going out of the company)	TRUE	Inform the position you are applying for, Inform them why you would be good for the job	Prepare questions to ask at the interview, Practice answering questions, Research the company	Expenses are more than Sales	Commission	FALSE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-21-2021 2:34:26	11 / 15	Simran Tyagi	05421401719	IV A E	Target Market	TRUE	Sales	Income (Money coming into the company)	FALSE	Provide qualities and characteristics you have	Prepare questions to ask at the interview, Practice answering questions	Selling Prices are too high	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address)
6-21-2021 2:37:11	11 / 15	Aastha Sharma	04821401719	IV A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for, Inform them why you would be good for the job, Provide them with references of people they can call, Inform them why they would want to hire you more than anyone else	Prepare questions to ask at the interview, Practice answering questions, Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-21-2021 2:38:42	8 / 15	Shruti gupta	03721401719	IV A E	Marketing	TRUE	Sales	Income (Money coming into the company)	FALSE	Inform the position you are applying for, Provide qualities and characteristics you have, Inform them why you would be good for the job, Inform them why they would want to hire you more than anyone else	Practice answering questions, Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Keystoning	Cost of goods sold	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-21-2021 2:46:11	8 / 15	Khushi pawar	01621401719	IV A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for, Provide qualities and characteristics you have, Inform them why you would be good for the job, Inform them why they would want to hire you more than anyone else	Prepare questions to ask at the interview	Expenses are more than Sales	Commission	FALSE	TRUE	Keystoning	Sales	Gross Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-21-2021 3:00:10	10 / 15	Anubhav Garg	01321401719	IV A E	Marketing	TRUE	Sales	Income (Money coming into the company)	TRUE	Provide qualities and characteristics you have, Inform them why you would be good for the job, Inform them why they would want to hire you more than anyone else	Practice answering questions, Research the company	Expenses are more than Sales	Commission	TRUE	FALSE	Cost of goods sold	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-21-2021 3:25:53	11 / 15	Bankish singla	01221401719	IV A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for, Provide qualities and characteristics you have, Inform them why you would be good for the job	Prepare questions to ask at the interview, Practice answering questions, Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Keystoning	Sales	Profit	Personal Information (Name, Address, Phone Number, email address), Education, Picture of yourself, Work Experience
6-21-2021 3:36:24	6 / 15	NAMAN SETHI	02721401719	IV A E	Marketing	TRUE	Sales	Income (Money coming into the company)	TRUE	Provide qualities and characteristics you have	Prepare questions to ask at the interview	Expenses are more than Sales	Profit	TRUE	TRUE	Sales	Sales	Sales	Personal Information (Name, Address, Phone Number, email address)
6-21-2021 3:42:17	10 / 15	Naman Gupta	02521401719	IV A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for	Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Cost of goods sold	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience

Timestamp	Score	NAME	Enrollment No.	Class	1. What is the group of customers called that a business has decided to aim its promotions at?	2. To calculate Profit you must know how much you had in Sales.	3. The exchange of goods or services for money is:	4. Sales would be categorized as	5. Cost of Goods Sold helps in determining the selling price of a product.	6. The purpose of a cover letter is	7. To prepare for an interview, you should	8. If our profits are negative, it means	9. What is it called when payment is made based on a percentage of sales?	10. The amount of sales is needed to calculate commission.	11. To calculate sales you must know the cost of goods sold.	12. Doubling the cost of goods sold to help determine the selling price is called:	13. The amount a business makes before expenses is called:	14. The amount a business makes after expenses is called:	15. Check all of the sections that would be found on a resume?
6-21-2021 4:02:26	10 / 15	Pavitra Singh	05121401719	IV A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Provide qualities and characteristics you have	Practice answering questions, Research the company	Expenses are more than Sales	Profit	TRUE	TRUE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-21-2021 4:16:30	10 / 15	Harsh singh	04221401719	IV A E	Target Market	TRUE	Sales	Income (Money coming into the company)	FALSE	Inform the position you are applying for	Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), Education, Work Experience
6-21-2021 5:12:10	10 / 15	Rishi arora	03214201718	VI A M	Target Market	TRUE	Gross Profit	Income (Money coming into the company)	TRUE	Provide them with references of people they can call	Research the company	Expenses are more than Sales	Profit	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), Education, Work Experience
6-21-2021 5:20:30	8 / 15	Manish Kumar	40814201718	VI B M	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Provide qualities and characteristics you have. Provide them with references of people they can call, Inform them why they would want to hire you more than anyone else	Practice answering questions, Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Gross Profit	Cost of goods sold	Cost of goods sold	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-21-2021 12:15:46	10 / 15	Param Hardik Singh	02321401719	IV A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform them why you would be good for the job	Practice answering questions, Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Gross Profit	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
6-24-2021 2:37:01	10 / 15	Devam Dhawan	05221401719	IV A E	Target Market	TRUE	Sales	Expense (Money going out of the company)	TRUE	Provide qualities and characteristics you have. Inform them why you would be good for the job	Practice answering questions, Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), Education, Work Experience
7-1-2021 3:02:48	10 / 15	Anoushka Jaya Prakash	00414201718	VI A M	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job. Provide them with references of people they can call, Inform them why they would want to hire you more than anyone else	Prepare questions to ask at the interview, Practice answering questions, Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Gross Profit	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
8-1-2021 21:02:21	3 / 15	Himanshu jha	04014201720	II A M	Target Market	TRUE	Profit	Expense (Money going out of the company)	TRUE	Provide qualities and characteristics you have	Practice answering questions	Sales are more than Expenses	Sales	FALSE	TRUE	Cost of goods sold	Profit	Gross Profit	References
8-1-2021 21:58:06	10 / 15	chirag yadav	02414201720	II A M	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job. Provide them with references of people they can call, Inform them why they would want to hire you more than anyone else	Prepare questions to ask at the interview, Practice answering questions, Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Cost of goods sold	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
8-2-2021 0:07:34	10 / 15	Diksha Saini	03314201720	II A M	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job. Inform them why they would want to hire you more than anyone else	Practice answering questions, Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Cost of goods sold	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), Education, Picture of yourself, Work Experience
8-2-2021 0:40:07	7 / 15	HARSH KUMAR	03121401720	II A E	Target Market	FALSE	Sales	Income (Money coming into the company)	FALSE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job. Inform them why they would want to hire you more than anyone else	Practice answering questions, Research the company	Expenses are more than Sales	Commission	FALSE	TRUE	Keystoning	Gross Profit	Gross Profit	Personal Information (Name, Address, Phone Number, email address), Education, Work Experience
8-2-2021 0:44:43	10 / 15	Lakshita Ahuja	04321401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Provide qualities and characteristics you have. Inform them why you would be good for the job. Provide them with references of people they can call, Inform them why they would want to hire you more than anyone else	Prepare questions to ask at the interview, Practice answering questions, Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Cost of goods sold	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
8-2-2021 0:52:41	10 / 15	Ayesha Aganwal	01621401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Provide qualities and characteristics you have	Practice answering questions	Expenses are more than Sales	Commission	TRUE	TRUE	Cost of goods sold	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Work Experience
8-2-2021 0:53:32	5 / 15	Aadya garg	00221401720	II A E	Target Market	FALSE	Gross Profit	Expense (Money going out of the company)	TRUE	Provide qualities and characteristics you have	Prepare questions to ask at the interview, Practice answering questions, Research the company	Selling Prices are too high	Target Market	TRUE	TRUE	Cost of goods sold	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Work Experience
8-2-2021 0:53:34	9 / 15	Navya Maheshwari	05621401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job. Provide them with references of people they can call, Inform them why they would want to hire you more than anyone else	Prepare questions to ask at the interview, Practice answering questions, Research the company	Expenses are more than Sales	Sales	TRUE	TRUE	Sales	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience

Timestamp	Score	NAME	Enrollment No.	Class	1. What is the group of customers called that a business has decided to aim its promotions at?	2. To calculate Profit you must know how much you had in Sales.	3. The exchange of goods or services for money is:	4. Sales would be categorized as	5. Cost of Goods Sold helps in determining the selling price of a product.	6. The purpose of a cover letter is	7. To prepare for an interview, you should	8. If our profits are negative, it means	9. What is it called when payment is made based on a percentage of sales?	10. The amount of sales is needed to calculate commission.	11. To calculate sales you must know the cost of goods sold.	12. Doubling the cost of goods sold to help determine the selling price is called:	13. The amount a business makes before expenses is called:	14. The amount a business makes after expenses is called:	15. Check all of the sections that would be found on a resume?
8-2-2021 0:54:42	7 / 15	Ayaan Farooqi	01521401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for	Research the company	Expenses are more than Sales	Target Market	FALSE	TRUE	Gross Profit	Gross Profit	Sales	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
8-2-2021 0:57:17	15 / 15	Jai rawal	03421401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Prepare questions to ask at the interview. Practice answering questions	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References
8-2-2021 0:57:25	15 / 15	Dhruv Khanna	02521401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Prepare questions to ask at the interview. Practice answering questions	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References
8-2-2021 0:57:51	15 / 15	ABHAY SACHDEVA	00321401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Prepare questions to ask at the interview. Practice answering questions	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References
8-2-2021 0:58:03	15 / 15	Divyam Srivastava	02721401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Prepare questions to ask at the interview. Practice answering questions	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References
8-2-2021 0:58:40	15 / 15	Aryan Agarwal	01421401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Prepare questions to ask at the interview. Practice answering questions	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References
8-2-2021 0:59:41	15 / 15	Nishchay Rajora	05721401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Prepare questions to ask at the interview. Practice answering questions	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References
8-2-2021 0:59:51	15 / 15	Harjot Singh	03021401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Prepare questions to ask at the interview. Practice answering questions	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References
8-2-2021 1:00:23	11 / 15	Mukul nagpal	05321401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform them why you would be good for the job. Inform them why they would want to hire you more than anyone else	Prepare questions to ask at the interview. Practice answering questions. Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Work Experience
8-2-2021 1:00:33	15 / 15	Khushi Tandon	03921401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Prepare questions to ask at the interview. Practice answering questions	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References
8-2-2021 1:00:42	14 / 15	Manya Goyal	05121401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Prepare questions to ask at the interview. Practice answering questions	Expenses are more than Sales	Profit	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References
8-2-2021 1:01:10	15 / 15	Jubin Kamra	03621401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Prepare questions to ask at the interview. Practice answering questions	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References
8-2-2021 1:01:11	15 / 15	Krish Rajpal	04121401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Prepare questions to ask at the interview. Practice answering questions	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References
8-2-2021 1:01:39	15 / 15	Ansh Manchanda	01221401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Prepare questions to ask at the interview. Practice answering questions	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References
8-2-2021 1:03:27	15 / 15	Manav Khanna	04921401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Prepare questions to ask at the interview. Practice answering questions	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References
8-2-2021 1:04:16	15 / 15	Chaitanya jaggi	02121401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Prepare questions to ask at the interview. Practice answering questions	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References
8-2-2021 1:05:09	9 / 15	JATIN RAWAT	03521401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Provide qualities and characteristics you have	Prepare questions to ask at the interview. Practice answering questions. Research the company	Expenses are more than Sales	Commission	FALSE	TRUE	Cost of goods sold	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), Education, Picture of yourself, Work Experience

Timestamp	Score	NAME	Enrollment No.	Class	1. What is the group of customers called that a business has decided to aim its promotions at?	2. To calculate Profit you must know how much you had in Sales.	3. The exchange of goods or services for money is:	4. Sales would be categorized as	5. Cost of Goods Sold helps in determining the selling price of a product.	6. The purpose of a cover letter is	7. To prepare for an interview, you should	8. If our profits are negative, it means	9. What is it called when payment is made based on a percentage of sales?	10. The amount of sales is needed to calculate commission.	11. To calculate sales you must know the cost of goods sold.	12. Doubling the cost of goods sold to help determine the selling price is called:	13. The amount a business makes before expenses is called:	14. The amount a business makes after expenses is called:	15. Check all of the sections that would be found on a resume?
8-2-2021 1:06:45	15 / 15	Nandini chanana	05521401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Prepare questions to ask at the interview. Practice answering questions	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References
8-2-2021 1:07:52	15 / 15	HARSH VERMA	03221401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Prepare questions to ask at the interview. Practice answering questions	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References
8-2-2021 1:08:46	15 / 15	Kartik katyal	03721401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Prepare questions to ask at the interview. Practice answering questions	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References
8-2-2021 1:10:23	14 / 15	Ishita	03321401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Prepare questions to ask at the interview. Practice answering questions	Expenses are more than Sales	Commission	TRUE	FALSE	Sales	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References
8-2-2021 1:11:36	12 / 15	Aneesha Sachdeva	00721401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Provide qualities and characteristics you have	Practice answering questions	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address)
8-2-2021 1:13:32	12 / 15	Mihir Monga	05221401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Practice answering questions. Research the company	Expenses are more than Sales	Commission	TRUE	FALSE	Sales	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
8-2-2021 1:21:05	8 / 15	Prerna bisht	05921401720	II A E	Target Market	FALSE	Sales	Income (Money coming into the company)	FALSE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why they would want to hire you more than anyone else	Prepare questions to ask at the interview. Practice answering questions. Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Cost of goods sold	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
8-2-2021 1:23:20	15 / 15	Madhur Sharma	04621401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Prepare questions to ask at the interview. Practice answering questions	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References
8-2-2021 1:23:26	14 / 15	Manas Jain	04721401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Prepare questions to ask at the interview. Practice answering questions	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Work Experience
8-2-2021 1:24:05	8 / 15	Dhruv Bhutani	02421401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Provide them with references of people they can call	Prepare questions to ask at the interview	Expenses are more than Sales	Target Market	TRUE	TRUE	Cost of goods sold	Cost of goods sold	Cost of goods sold	Personal Information (Name, Address, Phone Number, email address), References
8-2-2021 1:26:30	15 / 15	Prerna bisht	05921401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Prepare questions to ask at the interview. Practice answering questions	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References
8-2-2021 1:27:01	15 / 15	Divyansh Aggarwal	02821401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Prepare questions to ask at the interview. Practice answering questions	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References
8-2-2021 1:31:08	15 / 15	Komal Satija	04021401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Prepare questions to ask at the interview. Practice answering questions	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References
8-2-2021 1:32:05	15 / 15	Khushboo Singh	03821401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Prepare questions to ask at the interview. Practice answering questions	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References
8-2-2021 1:32:09	15 / 15	Bhavesj jain	01921401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Prepare questions to ask at the interview. Practice answering questions	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References
8-2-2021 1:35:24	15 / 15	Dhruv sharma	02621401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Prepare questions to ask at the interview. Practice answering questions	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References
8-2-2021 1:35:37	15 / 15	Lokesh Singh Chauhan	04421401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Prepare questions to ask at the interview. Practice answering questions	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References

Timestamp	Score	NAME	Enrollment No.	Class	1. What is the group of customers called that a business has decided to aim its promotions at?	2. To calculate Profit you must know how much you had in Sales.	3. The exchange of goods or services for money is:	4. Sales would be categorized as	5. Cost of Goods Sold helps in determining the selling price of a product.	6. The purpose of a cover letter is	7. To prepare for an interview, you should	8. If our profits are negative, it means	9. What is it called when payment is made based on a percentage of sales?	10. The amount of sales is needed to calculate commission.	11. To calculate sales you must know the cost of goods sold.	12. Doubling the cost of goods sold to help determine the selling price is called:	13. The amount a business makes before expenses is called:	14. The amount a business makes after expenses is called:	15. Check all of the sections that would be found on a resume?
8-2-2021 1:36:06	15 / 15	Bhaskar ojae	01821401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Prepare questions to ask at the interview. Practice answering questions	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References
8-2-2021 1:40:04	15 / 15	Ankush Choudhary	01121401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Prepare questions to ask at the interview. Practice answering questions	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References
8-2-2021 1:40:34	14 / 15	Gunjan Ahuja	02921401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Prepare questions to ask at the interview. Practice answering questions	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Education, Picture of yourself, Work Experience
8-2-2021 1:44:36	13 / 15	Bharat Taneja	01721401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Prepare questions to ask at the interview. Practice answering questions	Expenses are more than Sales	Sales	TRUE	FALSE	Keystoning	Gross Profit	Gross Profit	Personal Information (Name, Address, Phone Number, email address), References
8-2-2021 1:51:38	12 / 15	Mathav Grover	04521401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Prepare questions to ask at the interview. Practice answering questions	Expenses are more than Sales	Sales	TRUE	TRUE	Keystoning	Gross Profit	Profit	Education, Picture of yourself, Work Experience
8-2-2021 2:33:32	11 / 15	AADITYA SEHRAWAT	00121401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job. Provide them with references of people they can call. Inform them why they would want to hire you more than anyone else	Prepare questions to ask at the interview. Practice answering questions. Research the company	Expenses are more than Sales	Commission	TRUE	FALSE	Cost of goods sold	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
8-2-2021 3:15:10	8 / 15	Akansh Khanna	00714201720	II A M	Target Market	TRUE	Sales	Income (Money coming into the company)	FALSE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job. Inform them why they would want to hire you more than anyone else	Practice answering questions. Research the company	Expenses are more than Sales	Commission	TRUE	FALSE	Cost of goods sold	Sales	Gross Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
8-2-2021 3:19:55	7 / 15	Anirudh	00921401720	II A E	Target Market	TRUE	Gross Profit	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Inform them why you would be good for the job	Research the company	Expenses are more than Sales	Profit	FALSE	FALSE	Keystoning	Cost of goods sold	Sales	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
8-2-2021 3:29:18	15 / 15	Devansh Garg	02321401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Prepare questions to ask at the interview. Practice answering questions	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References
8-2-2021 8:32:41	11 / 15	Lakshya Solanki	35321401720	II A M	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job. Provide them with references of people they can call. Inform them why they would want to hire you more than anyone else	Practice answering questions. Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
8-2-2021 8:40:11	10 / 15	Anshul	01714201720	II A M	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job. Provide them with references of people they can call. Inform them why they would want to hire you more than anyone else	Practice answering questions. Research the company	Expenses are more than Sales	Commission	TRUE	TRUE	Sales	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Picture of yourself, Work Experience
8-2-2021 10:37:41	10 / 15	Kangana Garg	042	II A M	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform them why you would be good for the job. Inform them why they would want to hire you more than anyone else	Practice answering questions. Research the company	Expenses are more than Sales	Commission	TRUE	FALSE	Gross Profit	Sales	Profit	Personal Information (Name, Address, Phone Number, email address), References, Education, Work Experience
8-3-2021 2:03:56	15 / 15	Bhavesj jain	01921401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Prepare questions to ask at the interview. Practice answering questions	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References
8-3-2021 11:34:13	12 / 15	Anant Seth	01414201720	II A M	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Provide qualities and characteristics you have	Practice answering questions. Research the company	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Previous Boyfriends/Girlfriends

Timestamp	Score	NAME	Enrollment No.	Class	1. What is the group of customers called that a business has decided to aim its promotions at?	2. To calculate Profit you must know how much you had in Sales.	3. The exchange of goods or services for money is:	4. Sales would be categorized as	5. Cost of Goods Sold helps in determining the selling price of a product.	6. The purpose of a cover letter is	7. To prepare for an interview, you should	8. If our profits are negative, it means	9. What is it called when payment is made based on a percentage of sales?	10. The amount of sales is needed to calculate commission.	11. To calculate sales you must know the cost of goods sold.	12. Doubling the cost of goods sold to help determine the selling price is called:	13. The amount a business makes before expenses is called:	14. The amount a business makes after expenses is called:	15. Check all of the sections that would be found on a resume?
8-4-2021 2:06:35	15 / 15	Cynthia Malhotra	02514201720	II A M	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Prepare questions to ask at the interview. Practice answering questions	Expenses are more than Sales	Commission	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References
8-15-2021 6:55:24	14 / 15	Manya Goyal	05121401720	II A E	Target Market	TRUE	Sales	Income (Money coming into the company)	TRUE	Inform the position you are applying for. Provide qualities and characteristics you have. Inform them why you would be good for the job	Prepare questions to ask at the interview. Practice answering questions	Expenses are more than Sales	Profit	TRUE	FALSE	Keystoning	Gross Profit	Profit	Personal Information (Name, Address, Phone Number, email address), References

Summer Internship

Jagannath International Management School

Vasant Kunj, New Delhi-110070

(Affiliated to Guru Gobind Singh Indraprastha University, New Delhi)
Recognized u/s 2(f) by UGC & Accredited with 'A' Grade by NAAC
Participant of UGC & UNPRME, New York
ISO 9001:2015 Quality Certified

Online Summer Internship Details

Batch:BCA 2018-2021 (M)

May- June, 2020

S. No.	Enroll No.	Name	Online Course name/ Online Activity	Technology	Source/ Company Name	Start Date	Duration/Hours	Project(yes/no)	Certificate(yes/no)	Free(yes/no)	URL of Course	Faculty Incharge	Date of 1st Feedback	1st Feedback	Date of 2nd Feedback	2nd Feedback (Certificate Verified Yes/No)
1	00114202018	ABHINAV MEHTA	1. Vue JS 2.0 - Mastering Web App 2. Beginner Full Stack Web Development: HTML, CSS, React & Node	1. Vue.js	Udemy	10th May'20	1. 4.5 hours 2. 30 Hours	yes	yes	no	1. https://bit.ly/2AscZmr 2. https://bit.ly/2T5GJH1	Ms. Garima Saini	09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
2	00214202018	ABHISHEK SHARMA	1. The Python Mega Course2. Python A-Z	1. Python 2. Python	1. Udemy2. Udemy	4th May 2020	1. 25.5 Hours 2. 14.5 Hours	1. Yes2. Yes	1. Yes2. Yes	1. NO2. NO	1. https://www.udemy.com/course/the-python-mega-course/ 2. https://www.udemy.com/course/python-a-z/		09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
3	00314202018	AKASH BHADALA	Java Certification Course2. Java Programm	1. Java2. Java	1. Udemy2. Udemy	30-Apr-20	1. 17.5 hours 2. 15 hours	1. Yes 2. yes	1. Yes2. Yes	1. No2. No	https://www.udemy.com/course/master-practical-java-development/		09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
4	00414202018	AKSHAT BAHUKHANDI	complete android + java developer	android + java	udemy	5th may 2020,	150 hours	yes	yes	no	https://www.udemy.com/share/10IX		09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
5	00614202018	ASHISH KUMAR	1 The Python Mega Course 2 The Complete Python 3 Course	PythonPython	1. Udemy2. Udemy	5/15/20205/19/2020	24 hours +8hours	yes	yes	no	https://www.udemy.com/course/the-python-mega-course/ https://www.udemy.com/course/the-complete-python-3-from-beginner-to/		09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
6	00714202018	BADAL KUMAR	Front End Libraries	Bootstrap, jQuery, Sass, React, Redux, Django	FreeCodeCamp, Udemy	30 April 2020	300 hours	Yes	Yes	Yes	https://www.freecodecamp.org/learn/		09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
7	00814202018	BHAVESH GUPTA	Learn Ethical Hacking From Scratch+Learn Python & Ethical Hacking From Scratch+Ethical Hacking + Capture the Flag Walkthroughs	Kali linux+Python	udemy	20 April 2020	5+24.5+14.5=41.5 Hou	Yes	Yes	no	https://www.udemy.com/course/learn-ethical-hacking-from-scratch/ https://www.udemy.com/course/learn-python-and-machine-learning-with-ethical-hacking/		09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
8	00914202018	BHAVYA SUKHEJA	1. Machine learning, data science and deep learning with python 2. The complete python 3 course: beginner	1. Python2. Python	2. udemy2. udemy	15 May 2020	1. 15 hours 2. 18 hours	yes yes	yesyes	no yes	https://www.udemy.com/course/data-science-and-machine-learning-with-python/		09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
9	01014202018	CHIRAG TANEJA	React The Complete Guide	React.js	udemy	16 May ,2020	40 hours	yes	yes	no	udemy.com/share/101WbAFH		09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
10	01114202018	DEBADITYA MANDAL	Responsive Web Design	HTML5, CSS	freeCodeCamp	14 May 20	300 hours	Yes	Yes	Yes	https://www.freecodecamp.org/learn/		09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
11	40214202018	SACHIN YADAV	complete python developer in 2020: Zero to Mastery	Python	udemy	14 May	30.5hr	yes	yes	yes	https://www.udemy.com/course/complete-python-developer-zero-to-mastery/		09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
12	40314202018	BANSU SHARMA	complete python developer in 2020: Zero to Mastery	Python	udemy	14 May 2020	30hrs	yes	yes	No	https://www.udemy.com/course/complete-python-developer-zero-to-mastery/		09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
13	01314202018	DHRUV BHATIA	ience Masterclass With R! 4 Projects+8 Case	R	Udemy	14 May 2020	30 hours	YES	YES	NO	https://www.udemy.com/course/data-science-essentials/	Dr. Harsha Ratnani	09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
14	01414202018	ESHIKA AGARWAL	1 Python Programming Masterclass 2. Python A-Z- Learn Python Programming By Building 10 Projects	Python	1. Udemy2. Udemy	2nd May 20202. 13th May 2020	50 hours2. 14.5 hours	1. No2. YES	1. Yes2. Yes	1. No2. No	https://www.udemy.com/course/python-the-complete-python-developer-course/		09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
15	01514202018	HARDIK VOHRA	The Complete 2020 Web Development Course-Build 15 Projects	NOTSTRAP, NODEJS, PHP, MYS	Udemy	13th May 2020	99.5 hours	YES	YES	NO	https://www.udemy.com/course/complete-web-developer-2020/		09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
16	01614202018	HARGUN SINGH VOHRA	1. Complete python bootcamp 2. Django 3	1. Python 2. Python,HTML5,CSS	1. Udemy 2. Udemy	14th May 2020	1. 22.5 hrs 2. 8.5 hrs	yes	yes	no	https://www.udemy.com/share/101WROAEIT4pb6QHOZB		09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
17	01714202018	HRITIK	1) The Complete Digital Marketing Course - 12 Courses in 1 2) Digital Marketing Masterclass: Get Your First 1,000 Customers	digital Marketing	Udemy	15 May 2020	1)24 hrs2)26.5	yes	yes	no	1) https://www.udemy.com/course/the-complete-digital-marketing-course/ 2) https://www.udemy.com/course/digital-marketing-masterclass-get-your-first-1000-customers/		09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
18	01814202018	JAYANT SOLANKI	Learn Angular(Project Included)	esting 2-Online Marketing 3- Type	Internshala	15th May 2020	6 weeks	Yes	YES	No	https://trainings.internshala.com/angular-training/		09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
19	01914202018	JEEVAN THAPA	1. The Complete JavaScript Course 2020 2. React Native - The Practical Guide 2020	1. JavaScript2. React Native	1. Udemy2. Udemy	14th May 20202. Not Started	28 hours2. 29.5 hours	1. Yes2. Yes	1. Yes2. Yes	1. No2. No	https://www.udemy.com/share/101W6AKAATd1BU7Ho/		09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
20	02114202018	KARTIK GOLA	complete machine learning and data science	python	udemy	14th may 2020	42 hours	yes	yes	no	udemy.com/share/102vAMAFH		09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
21	02214202018	KESHAV GUPTA	1. Machine Learning Practical Workout 2. Machine Learning with python	Machine Learning and Deep Learning	1. Udemy2. Coursera	1. May 14, 20202. --	1. 15 Hours2. 20 Hours	1. 8 projects2. 1 project	1. yes2. yes	1. no2. no	1. https://www.udemy.com/course/deep-learning-machine-learning-practical/ 2. https://www.coursera.org/learn/		09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
22	02414202018	NAMIT KAPOOR	1. Introduction To Cyber Attacks 2. cyber attack counter measures	FeW linux and C commands used	Coursera	1 May 14 2020	1. 17-18 Hours 2. 17-18 hours	Projects,quizes,assignment	Yes	NO	https://www.coursera.org/specializations/intro-cyber-security/		09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
23	40514202018	JATIN JAIN	1. Complete Python Bootcamp 2. Blockchain A-Z- Learn how to build your first blockchain	1. Python 2. Blockchain	Udemy	14 May	1. 23 hrs 2. 14.5 hrs	Yes	Yes	no	https://www.udemy.com/course/complete-python-bootcamp/ https://www.udemy.com/course/the-complete-a-z-blockchain-developer-master-course/		09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
24	40614202018	SUBHASH KUMAR	The Complete 2020 Web Developer Master Course	HTML,CSS,JavaScript,Express,MVC Architecture,Asynchronous JavaScript,RESTful Routing, AsyncJS, Sass, Bootstrap	Udemy	14-May-2020	64 hours	yes	yes	no	https://www.udemy.com/course/the-complete-2020-web-developer-master-course/		09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
25	02514202018	NEERAJ RAI	Python Bootcamp 2020 Build 15 working Applications and Games	Python	Udemy	1 May 2020	32 hrs	Yes	Yes	No	https://www.udemy.com/course/python-complete-bootcamp-2019-learn-by-applying/	09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes	

S. No.	Enroll No.	Name	Online Course name/ Online Activity	Technology	Source/ Company Name	Start Date	Duration/Hours	Project(yes/no)	Certificate(yes/no)	Free(yes/no)	URL of Course	Faculty Incharge	Date of 1st Feedback	1st Feedback	Date of 2nd Feedback	2nd Feedback (Certificate Verified Yes/No)
26	02614202018	NIPUN AGGARWAL	ava In depth:Become a complete java engine	java	Udemy	16th may	64 hrs	yes	Yes	No	https://www.udemy.com/share/101W12AE1dF	Ms. Anisha Tandon	09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
27	02714202018	NISHA CHAND	the modern python 3 bootcamp	python	udemy	14 May 2020	30.5hrs	yes	yes	no	https://www.udemy.com/share/101W10A0E1T		09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
28	02814202018	NITISH RAWAL	Learn Ethical Hacking	1.SQL 2.Python	Internshala	1st May	8 weeks	Yes	Yes	No	rainings.internshala.com/hacking		09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
29	03014202018	PATHIK PRIYE GUPTA	1. PHP for Beginners - Become a PHP Master - CMS Project 2. Introduction to flutter Development Using dart Technology	PHP, Flutter and Dart	udemy and The app brewery	4th May 2020	1.37.5 2. 10 hrs 3. 28 hrs	yes	yes	no	https://www.udemy.com/course/php-for-complete-beginners-includes-mysql-object-oriented/		09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
30	03514202018	RUJO ROY	1.Complete Python Bootcamp: Go from zero to hero in Python 3 2.Django 3 - Full Stack Websites with Python Web Development	Python,HTML5,CSS3,Bootstrap 2)	Udemy	13 May 2020	115 May 2020 123 2)8.5	yes	yes	no	https://www.udemy.com/course/complete-python-bootcamp/		09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
31	03614202018	RISHABH TIWARI	1.Complete Python Bootcamp: Go from zero to hero in Python 3 2.Django 3 - Full Stack Websites with Python Web Development	Python,HTML5,CSS3,Bootstrap 2)	Udemy	15 May 2020	115 May 2020 123 2)8.5	Yes	Yes	No	https://www.udemy.com/course/complete-python-bootcamp/		09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
32	03714202018	SAMEEKSHA CHOPRA	1.Complete Python Bootcamp: Go from zero to hero in Python 3 2.Python and Django Full Stack Web Development Bootcamp	html,css,js,bootstrap,Query,Python	1.Udemy2.Udemy	2nd may	1-24hrs 2-32hrs	yes	yes	No	https://www.udemy.com/course/complete-python-bootcamp/ https://www.udemy.com/course/python-and-django-full-stack-web-development-bootcamp/		09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
33	03914202018	SARTHAK RANA	complete python developer in 2020: Zero to Mastery	Python	Udemy	13 May	30.5 hrs	yes	yes	No	https://www.udemy.com/course/complete-python-developer-in-2020-zero-to-mastery/		09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
34	04014202018	SAURYA KHATTER	Python Bootcamp 2020 Build 15 working Applications and Games	python	udemy	2nd may	32 hrs	yes	yes	No	https://www.udemy.com/course/python-complete-bootcamp-2019-learn-by-applying-100-exercises/		09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
35	40814202018	SIDDHARTH SAGAR	Responsive Web Design Certification		FreeCodeCamp	14-May-2020	300hrs	Yes	Yes	Yes	https://www.freecodecamp.org/cert/		09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
36	41014202018	NITISH SINGH RAWAT	complete python developer in 2020: zero to mastery	python	udemy	18 May 2020	30.5hrs	yes	yes	no	https://www.udemy.com/course/complete-python-developer-in-2020-zero-to-mastery/		09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
37	04114202018	SHUBHAM TIWARI	The modern python 3 bootcamp	python	udemy	12 May 2020	30.5hrs	yes	yes	No	https://www.udemy.com/course/the-modern-python-3-bootcamp-learn-lecture-916692-the-modern/		09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
38	04314202018	TANYA KUKREJA	1. Complete Python Developer in 2020: Zero to Mastery 2. Complete Python programming - Python Basics to Advanced Python	python	udemy	16 May 2020	1. 30.5 hours 2. 7 Hours	yes	yes	no	https://www.udemy.com/course/complete-python-developer-in-2020-zero-to-mastery/	09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes	
39	04414202018	TUSHAR MALHOTRA	ava In depth:Become a complete java engine	java	udemy	16 May 2020	64 Hours	yes	yes	no	www.udemy.com/share/101W12AE1dF	09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes	
40	04514202018	VANSHIKA SINGH	The Complete 2020 Web Developer Course	Web Development	Udemy	16th May 2020	42.5 hours	yes	Yes	No	https://www.udemy.com/course/complete-web-developer-course-2020/	09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes	
41	35114202018	Aman Bhardwaj	Complete Python Developer in 2020: Zero to Mastery	Python	Udemy	15 May 2020	30.5	yes	yes	no	https://www.udemy.com/course/complete-python-developer-in-2020-zero-to-mastery/	09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes	
42	35314202018	Divyansh Malik	complete python developer in 2020: Zero to Mastery	Python	Udemy	13 May 2020	30.5 hours	yes	yes	no	https://www.udemy.com/course/complete-python-developer-in-2020-zero-to-mastery/	09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes	
43	01214202018	DHRUV	SEO analyst	Website SEO	JIMS VK	3 April 2020	6 weeks	YES	YES	YES		08-06-20	Overall Satisfactory work	23-07-20	Awaited	
44	02914202018	PAARTH BAJAJ	SEO analyst	Website SEO	JIMS VK	3 April 2020	6 weeks	YES	YES	YES		08-06-20	Overall Satisfactory work	23-07-20	Awaited	
45	03114202018	PRANAV JASWAL	SEO Analyst	Website SEO	JIMS VK	14 April 2020	6 weeks	YES	YES	YES		08-06-20	Overall Satisfactory work	23-07-20	Awaited	
46	35214202018	Dhruv Chawla	SEO ANALYST	Website SEO	JIMS VK	14thMAY2020	6 weeks	yes	yes	yes		08-06-20	Overall Satisfactory work	23-07-20	Awaited	
47	50114202018	VIRAT RAI	complete python developer in 2020: zero to mastery	python	udemy	14 May 2020	30.5 hrs	yes	yes	no	https://www.udemy.com/course/complete-python-developer-in-2020-zero-to-mastery/	09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes	
48	41325502018	MANSI CHAUHAN	complete web developer course 2.0	bootstrap, wordpress, APIs, JQuery,	udemy	14 May 2020	30.5 hrs	yes	yes	no	https://www.udemy.com/share/101W1KkEAz	09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes	
49	50225502018	KSHITIJ SHANDILYA	1. Complete Python Bootcamp 2.0 Zero to Hero 2. Cyber Security Essentials	python 3	1. Udemy 2. ICT Academy	14 May 2020	1. 22hrs 2. 15 hrs	yes	yes	no	https://www.udemy.com/course/complete-python-bootcamp-2-0-zero-to-hero/ https://www.udemy.com/course/cyber-security-essentials/	09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes	
50	40921402018	Tanish Sharma	1. Learn Ethical Hacking from scratch 2. Graphic Design masterclass-learn great design	kali linux & Adobe Photoshop	udemy	4 May 2020 & 15 May 2020	14.5hours2. 18.5hours	yes	yes	no	https://www.udemy.com/course/learn-ethical-hacking-from-scratch/	09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes	
51	02014202018	JYOTI DERCIMA	YouthBaba	Digital Marketing	Youthbabauniversity.com	13 May 2020	2 months	yes	yes	no		08-06-20	Communicated with the trainer on phone and the overall feedback was good.	23-07-20	Yes	
52	02314202018	MUSKAN CHHONKER	Social Media Coordinator(Web developer , Video Editing, content Designing and SEO)	SEO	project CLAP (NGO)	15 May 2020	1 Year	Yes	LOR will be provided	Yes		08-06-20	Communicated with the trainer on phone and the overall feedback was good.	23-07-20	Yes	
53	03814202018	SAMYAK JAIN	SEO Executive	HTML, CSS, JS & CMS	Concept Couch	21 April 2020	2 months	yes	LOR Received	Yes		08-06-20	Communicated with the trainer through mail and the overall feedback was good.	23-07-20	Yes	
54	40414202018	SHIVAM GOYAL	Website Development	HTML, CSS, JS & CMS	Reblock	25th March 2020	30th April 2020	Yes	LOR Provided	Yes		08-06-20	Communicated with the trainer through mail and the overall feedback was good.	23-07-20	Yes	

S. No.	Enroll No.	Name	Online Course name/ Online Activity	Technology	Source/ Company Name	Start Date	Duration/Hours	Project(yes/no)	Certificate(yes/no)	Free(yes/no)	URL of Course	Faculty Incharge	Date of 1st Feedback	1st Feedback	Date of 2nd Feedback	2nd Feedback (Certificate Verified Yes/No)
55	35414202018	Gaurav Kukreti	Responsive web design	Htmi,CSS,js	freecodecamp	5th may 2020.	300hours	yes	yes	yes	https://www.freecodecamp.org/learn/responsive-web-design/		09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
56	35514202018	Manav Chitkara	stack web developer with AI and ML. Integr	Htmi,CSS	Udemy	10th May/20	37 hours	yes	yes	no	https://www.udemy.com/course/full-stack-web-developer-change-python-machine-learning-hindi-url/		09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
57	35614202018	Saloni Haryson	Complete Python Developer in 2020: Zero to Mastery	Python	Udemy	15 May 2020	30.5 hrs	yes	yes	no	https://www.udemy.com/course/complete-python-developer-zero-to-mastery/		09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes
58	40114202018	SANJANA KUMAR	1. Complete python bootcamp: Go from zero to hero in python 3 2. GUI Development with python and tkinter	1. python 2. python,tkinter, GUI	1. Udemy 2. Udemy	1. 5/5/2020 2. 17/05/2020	1. 24hrs 2. 11hrs	1. yes 2. yes	1. yes 2. yes	1. no 2. no	https://www.udemy.com/course/complete-python-bootcamp/		09-06-20	All entries correct and Course is satisfactory	23-07-20	Yes

Jagannath International Management School

Vasant Kunj, New Delhi-110070

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BCA V(Morning)

Summer Internship marks

Batch-2018-2021 (Morning)

S. No.	Enrollment Number	Name	Project Report (25)	Project Viva (25)	Project Technical Knowledge (25)	Presentation (25)	Total (100)
1	00114202018	ABHINAV MEHTA	24	22	24	21	91
2	00214202018	ABHISHEK SHARMA	23	25	22	20	90
3	00314202018	AKASH BHADALA	18	18	13	12	61
4	00414202018	AKSHAT BAHUKHANDI	20	20	20	18	78
5	00614202018	ASHISH KUMAR	23	20	21	24	88
6	00714202018	BADAL KUMAR	25	24	25	24	98
7	00814202018	BHAVESH GUPTA	23	22	24	24	93
8	00914202018	BHAVYA SUKHEJA	12	15	12	15	54
9	01014202018	CHIRAG TANEJA	24	21	22	24	91
10	01114202018	DEBADITYA MANDAL	22	22	24	22	90
11	01214202018	DHRUV	18	20	20	22	80
12	01314202018	DHRUV BHATIA	10	11	10	11	42
13	01414202018	ESHIKA AGARWAL	24	25	24	25	98
14	01514202018	HARDIK VOHRA	24	22	24	25	95
15	01614202018	HARGUN SINGH VOHRA	20	18	20	22	80
16	01714202018	HRITIK	18	15	20	20	73
17	01814202018	JAYANT SOLANKI	21	21	20	21	83
18	01914202018	JEEVAN THAPA	22	20	20	26	88
19	02014202018	JYOTI DERCIMA	20	22	23	25	90
20	02114202018	KARTIK GOLA	18	21	20	20	79
21	02214202018	KESHAV GUPTA	25	23	24	24	96
22	02314202018	MUSKAN CHHONKER	24	25	24	24	97

S. No.	Enrollment Number	Name	Project Report (25)	Project Viva (25)	Project Technical Knowledge (25)	Presentation (25)	Total (100)
23	02414202018	NAMIT KAPOOR	20	22	22	23	87
24	02514202018	NEERAJ RAI	21	22	23	24	90
25	02614202018	NIPUN AGGARWAL	20	18	20	20	78
26	02714202018	NISHA CHAND	18	18	21	23	80
27	02814202018	NITISH RAWAL	20	22	20	20	82
28	02914202018	PAARTH BAJAJ	18	22	23	22	85
29	03014202018	PATHIK PRIYE GUPTA	18	23	22	21	84
30	03114202018	PRANAV JASWAL	21	20	23	22	86
31	03514202018	RIJO ROY	21	18	20	22	81
32	03614202018	RISHABH TIWARI	18	23	22	22	85
33	03714202018	SAMEEKSHA CHOPRA	23	23	25	25	96
34	03814202018	SAMYAK JAIN	20	21	21	22	84
35	03914202018	SARTHAK RANA	22	21	21	23	87
36	04014202018	SAURYA KHATTER	22	23	23	22	90
37	04114202018	SHUBHAM TIWARI	18	16	18	23	75
38	04314202018	TANYA KUKREJA	18	15	18	18	69
39	04414202018	TUSHAR MALHOTRA	18	18	18	24	78
40	04514202018	VANSHIKA SINGH	17	18	21	23	79
41	35114202018	AMAN BHARDWAJ	20	17	17	21	75
42	35214202018	DHRUV CHAWLA	22	18	18	21	79
43	35314202018	DIVYANSH MALIK	20	19	18	21	78
44	35414202018	GAURAV KUKRETI	20	20	18	24	82
45	35514202018	MANAV CHITKARA	21	23	22	23	89
46	35614202018	SALONI HARYSON	18	19	18	18	73
47	40114202018	SANJANA KUMAR	23	24	25	25	97
48	40214202018	SACHIN YADAV	21	18	18	22	79

S. No.	Enrollment Number	Name	Project Report (25)	Project Viva (25)	Project Technical Knowledge (25)	Presentation (25)	Total (100)
49	40314202018	BANSU SHARMA	22	21	21	20	84
50	40414202018	SHIVAM GOYAL	18	17	17	19	71
51	40514202018	JATIN JAIN	23	18	20	20	81
52	40614202018	SUBHASH KUMAR	22	23	22	21	88
53	40814202018	SIDDHARTH SAGAR	18	20	20	21	79
54	41014202018	NITISH SINGH RAWAT	21	22	21	21	85
55	50114202018	VIRAT RAI	20	21	18	19	78

for

(class COORDINATOR)